

The Fleeing of AIDS in America:  
San Francisco AIDS Foundation's unfair distribution of AIDS walk funds

## Appendix A:

### AIDS Walk Beneficiary Lists From SFAF: Narrative Descriptions

San Francisco AIDS Foundation  
 Federal Tax ID: 94-2927405  
 1996 Return of Organization Exempt From Income Tax  
 Form 990, Part II, Line 22  
 Tax Period: July 1, 1996 – June 30, 1997  
 Schedule of Grants

## AIDS Walk 1996 Beneficiary Information

Beneficiary Organization	Organization's Purpose	Grant Purpose	Grant Amount
1 AIDS Community Network P.O. Box 456 Station A Richmond, CA 94808	To provide a day center with support services for low-income and homeless persons with HIV/AIDS and their families; to facilitate centralized service delivery while affirming client independence and promoting a sense of dignity.	For general support of adult day care services.	15,000
2 AIDS Emergency Fund 1540 Market Street, Suite 320 San Francisco, CA 94102	To provide emergency financial assistance to those living in the Bay Area with AIDS or disabling HIV.	For general support of emergency financial services.	15,000
3 AIDS Project of Contra Costa/The Center for AIDS Services 2280 Diamond Boulevard Suite 350 Concord, CA 94520	To provide an array of services that respond to the needs of men, women, and children affected by HIV and AIDS in two counties.	For general support of AIDS-related services.	20,000
4 AIDS Project of the East Bay 651 20 <sup>th</sup> Street Oakland, CA 94612	To prevent further spread of HIV and to provide culturally competent and effective to all persons and communities infected with and affected by HIV in Alameda County.	For Community Resources and Client Activities Coordinator.	25,000
5 Asian Health Services 310 8 <sup>th</sup> Street Oakland, CA 94607	To improve access to health care services for the Asian and Pacific Islander (API) communities through the provision of direct services and advocating for policies which promote access to care.	For AIDS Project's Men with Men Component.	25,000
6 Bay Area Young Positive 518 Waller Street San Francisco, CA 94117s	To help HIV-infected your people live longer, happier, and healthier, more productive, and quality-filled lives; to empower HIV+ youth of color and young women, and other HIV-infected young people; to enhance self-esteem by teaching HIV+ young people to advocate for themselves in complicated systems; to reduce isolation; to reduce self-destructive behaviors; and thus, decrease illness and hospitalization.	For general support of services for HIV+ young people.	10,000
7 CAEAR Coalition (Cities Advocating Emergency AIDS Relief) 1413 K Street, N.W., Suite 700 Washington, DC 20005	To advocate for increased federal funding for the Ryan White CARE Act.	For general support of Ryan White CARE Act advocacy.	70,000
8 Catholic Charities of the East Bay 433 Jefferson Street Oakland, CA 94607	To serve all people, especially those who are poor, disadvantaged, and oppressed; to assist people to become self-sufficient; to promote a just society, encouraging participation by all; to build community; to enhance the quality of individual, family, and community life; and to respond to the changing needs of individuals, families, and communities.	Peer Project for Incarcerated Women and Youth at Risk.	25,000
9 Community Action Marin 29 Mary Street San Rafael, CA 94901	To meet the changing needs of the county's population and to assist people in achieving lives of self-sufficiency with a reduction in dependency.	Food Pantry services.	10,000

**AIDS Walk 1996 Beneficiary Information (Continued)**

<b>Beneficiary Organization</b>	<b>Organization's Purpose</b>	<b>Grant Purpose</b>	<b>Grant Amount</b>
10 Continuum HIV Day Services 225 Golden Gate San Francisco, CA 94102	To enhance the quality of life for persons living with HIV disease by providing professional health, social, and spiritual support and programs in a safe community setting.	For general support of adult day care services.	30,000
11 Diablo Valley AIDS Center 2253 Concord Boulevard Concord, CA 94520	To supplement the nutritional needs of the low-income men, women, children and families of Contra Costa County whose lives are affected by HIV disease.	For Food Bank and Nutrition Program.	20,000
12 Dolores Street Community Services 938 Valencia Street San Francisco, CA 94110	To provide a safe place for the most vulnerable members of the Mission and Castro communities to come together; a place where people can access resources and services designed to help them achieve the greatest possible level of self-sufficiency and a more helpful future.	For the Richard M. Cohen Residence.	15,000
13 Family Link, The 317 Castro Street San Francisco, CA 94114-1504	To provide affordable (often free) accommodations in a safe, supporting environment for families and loved ones visiting people in San Francisco with AIDS or other life-threatening illnesses.	For general support of housing for visiting families and loved ones.	20,000
14 Fremont Mission: AIDS P.O. Box 1733 Fremont, CA 94538	To provide practical and emotional support to individuals in Southern Alameda County who are HIV/AIDS-infected, regardless of race, creed, color, gender, sexual orientation, marital status, Veterans status, national origin, disability, or physical handicap.	For Client Services program.	15,000
15 HIV Prevention Project (SFAF) P.O. Box 429018 San Francisco, CA 94142	To provide sterile injection materials and health-related information to injection drug users in San Francisco, in order to decrease the transmission of HIV and improve the overall health of these individuals.	For HIV prevention and education support.	100,000
16 La Clinica de La Raza/Fruitvale Health Project 1515 Fruitvale Avenue Oakland, CA 94601	To improve the quality of life and health status of Alameda County's medically-indigent and ethnic communities.	For the HIV Prevention Education Project.	25,000
17 Living Well Project/Asian AIDS Project 785 Market Street, #420 San Francisco, CA 94103	To prevent new HIV infections, and increase awareness of HIV/AIDS, in the Asian and Pacific Islander American communities of San Francisco, and to empower, provide care, and advocate for the needs of Asian and Pacific Islander individuals, their partners, families, and friends (LWP). To provide culturally and linguistically sensitive HIV/AIDS prevention education programs, and to serve as a community resources for Asian and Pacific Islander communities in San Francisco (AAP).	For organizational merger support.	20,000
18 Mobilization Against AIDS 584-B Castro Street San Francisco, CA 94114	Lobbies the federal government for sound policies for individuals and communities impacted by HIV/AIDS. Advocates for increased federal appropriations for care, prevention, housing, and research.	For support of the International AIDS Candlelight Memorial and Mobilization.	119,963
19 Most Holy Redeemer AIDS Support Group 4321 18 <sup>th</sup> Street San Francisco, CA 94114-2426	To provide practical and emotional support services, without cost, to men, women, and children with HIV infection regardless of religious beliefs, gender, sexual orientation, age, race, and disability.	For general support of in-home practical and emotional support.	15,000
20 National Task Force on AIDS Prevention 973 Market Street, #600 San Francisco, CA 94103	Dedicated to ending the HIV pandemic through prevention education, client services, technical assistance, training and research provided by and for communities of color, with a special emphasis on empowering and supporting gay and bisexual men of color.	For KOKUA (Kommunities of Kolor United Against AIDS) Collaboration	75,000

## AIDS Walk 1996 Beneficiary Information (Continued)

Beneficiary Organization	Organization's Purpose	Grant Purpose	Grant Amount
21 Native American AIDS Project 1540 Market Street San Francisco, CA 94102	To provide a wide range of culturally consonant HIV/AIDS prevention and care services to Native American/Alaskan Native populations in the San Francisco Bay Area which will empower these communities to combat HIV.	For general support of HIV/AIDS prevention and care services.	20,000
22 Positive Resource (AIDS/HIV Life Center) 1675 California Street San Francisco, CA 94109-4603	To empower persons living with HIV/AIDS to maintain their independence and quality of life through employment, thereby enhancing their own mental, physical, and financial health while remaining productive, engaged members of the community.	For general support of employment counseling and training services.	10,000
23 Positive Resource Center (Formerly AIDS Benefits Counselors [ABC])	To actively help any and all San Franciscans with HIV/AIDS to secure public and private benefits to which they are already entitled.	For Public Benefits Outreach Program.	10,000
24 San Mateo County AIDS Program 66 Bovet Road, #270 San Mateo, CA 94402	To prevent HIV infection and to care for individuals and families affected by HIV/AIDS; to provide comprehensive and community-based public information, prevention, health care, social services, and advocacy.	For community-based Federal advocacy program.	20,000
25 SF Black Coalition on AIDS 1042 Divisadero Street San Francisco, CA 94115	To stop the spread of HIV disease within the African American community through education, advocacy and empowerment, while ensuring that culturally appropriate quality care and community support is available to HIV+ African Americans.	For general support of AIDS-related services.	10,000
26 Shanti Project 1540 Market Street San Francisco, CA 94102	To provide support services, including emotional support/peer counseling, and practical support to assist with daily living needs.	Support and expansion of Shanti's participation in the HIV Services Partnership.	45,000
27 Stop AIDS Project 201 Sanchez Street San Francisco, CA 94114-1613	To develop and implement a community organizing project for self-identified gay and bisexual men in San Francisco which seeks to reduce HIV transmission and lessen the adverse effects of the HIV epidemic on the community.	For general support of prevention education for young men.	15,000
28 UCSF AIDS Health Project 400 Castro Street San Francisco, CA 94114	To stop the spread of HIV infection through the provision of mental health services, and AIDS prevention counseling, education, and training.	Support and expansion of UCSF AIDS Health Project's participation in the HIV Services Partnership.	82,500
29 Valley Community Health Center 4361 Railroad Avenue Pleasanton, CA 94566	To provide medical and social services for all persons in eastern Alameda County without regard to income, language, culture, lifestyle, or any other factor.	For primary care medical service for indigent HIV+ persons.	20,000
30 Women Organized to Respond to Life-Threatening Diseases 3948 Webster Street Oakland, CA 94609	To provide support and information to women with HIV/AIDS and their friends, family, and loved ones; to educate and inspire women with HIV/AIDS to advocate for themselves, one another, and their communities; and to promote public awareness of women's HIV/AIDS issues and a compassionate response for all people with HIV/AIDS.	For outreach, education and empowerment for HIV+ women: WORLD retreats and HIV University.	20,000
31 Women's AIDS Network 584 Castro Street, #321 San Francisco, CA 94114	To advocate and provide for the development and improvement of public policies, education, and services for the diverse population of women affected by HIV disease.	For cash grants to low-income women with HIV/AIDS.	20,000

<b>Total Amount Distributed to Beneficiaries That Year</b>	<b>\$942,463</b>
<b>% Distributed to Beneficiaries That Year</b>	<b>27.7% %</b>
<b>TOTAL AMOUNT RAISED THAT YEAR</b>	<b>\$3,400,000</b>
<b>Event Overhead That Year</b>	<b>\$816,000</b>
<b>% Event Overhead That Year</b>	<b>24.0%</b>
<b>Amount Retained by SFAF That Year</b>	<b>\$1,641,537</b>
<b>% Retained by SFAF That Year</b>	<b>48.3%</b>

## AIDS Walk 1996 Beneficiary Information (Continued)

- ❶ **Editors Note:** The Client Intake System (CIS) is the Reggie database which the City of San Francisco has already funded with a minimum of \$1.5 million. The City's FY '01-'02 Budget proposes to spend an additional \$500,000 on Reggie, potentially raising it's cost to \$2 million. SFAF has awarded an additional \$340,000 to AIDS Walk Beneficiaries since 1996 for Reggie development and implementation, and possibly other SFAF funds on Reggie beyond what the City has spent, pushing the total minimum cost of Reggie to at least \$2.3 million. Regrettably, the system appears incapable of providing demographic analyses and reports to the SF Department of Public Health, to wit: The August 2000 "11-Point Action Plan," and still-in-draft-form "HIV Consensus Report 2001" state that data from the Reggie system is not available. Is it only \$2.3+ million-dollar databases which are incapable of generating *data*?

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Beneficiary Organization	Organization's Purpose	Grant Purpose	Grant Amount
1 AIDS Alliance 2280 Diamond Boulevard Concord, CA 94520	AIDS Alliance provides comprehensive services to people with AIDS, including counseling, emergency financial support, community education, and other non-medical support to Contra Costa and Alameda counties.	Support for operating expenses.	40,000
2 AIDS Emergency Fund 1540 Market Street, Suite 320 San Francisco, CA 94103	AEF provides emergency financial assistance, covering basic human needs, to men, women, and children living with AIDS or HIV in all ten Bay Area counties.	Support for operating expenses.	20,000
3 Asian and Pacific Islander Wellness Center 1841 Market Street, 3 <sup>rd</sup> Floor San Francisco, CA 94103	Asian & Pacific Islander Wellness Center provides culturally sensitive HIV/AIDS education, support and prevention programs to Asian and Pacific Islander communities and API's living with HIV/AIDS.	Support for HIV positive direct services.	25,000
4 Berkeley Community Law Center 3130 Shattuck Avenue Berkeley, CA 94705	Berkeley Community Law Center provides advocacy and legal services to low income persons in the East Bay, in particular to persons with HIV and AIDS.	Grant to fund HIV/AIDS Law Project.	15,000
5 Bridge for Kids, The/Un Puente Para Ninos	The Bridge for Kids /Un Puente Para Ninos provides support to children of families infected and affected by HIV/AIDS in a setting of trust and confidentiality, and works to counteract societal isolation by building strong relationships between and amongst client families and volunteers.	Support for operating expenses.	5,000
6 CAEAR Coalition (Cities Advocating Emergency AIDS Relief) 1413 K Street, N.W., Suite 700 Washington, DC 20005	Cities Advocating Emergency AIDS Relief (CAEAR Coalition) provides public policy initiatives for increased federal funding for Ryan White CARE Act.	Support for operating expenses.	25,000
7 Catholic Charities of the Archdiocese of San Francisco 814 Mission Street, Suite 300 San Francisco, CA 94103	Catholic Charities of the Archdiocese of San Francisco provides housing and other services for those persons with AIDS who are unable to sustain themselves.	Grant to fund Project Connect to expand the HIV Community Housing and Services program.	25,000
8 Community Action Marin 29 Mary Street San Rafael, CA 94901	Community Action promotes the self-sufficiency of people experiencing economic and related problems or disadvantages of living with HIV and AIDS.	Marin Grant to fund HIV Food Pantry.	5,000
9 Continuum HIV Day Services 225 Golden Gate San Francisco, CA 94102	Continuum HIV Day Services enhances the quality of life for men and women living with HIV by providing professional health, social, spiritual support and programs in a safe community setting.	Grant to fund operating expenses.	35,000
10 Diablo Valley AIDS Center 2253 Concord Boulevard Concord, CA 94520	Diablo Valley AIDS Center meets the nutritional needs of Contra Costa county's low-income HIV/AIDS-impacted population by providing nutritious food and other related support services.	Support for operating expenses.	20,000
11 Dolores Street Community Services 938 Valencia Street San Francisco, CA 94110	Dolores Street Community Services provides a safe place for the most vulnerable members of the Mission and Castro communities to come together to access resources and services to help them achieve self-sufficiency and a more hopeful future.	Grant to fund Richard M. Cohen Residence for homeless people disabled by AIDS.	15,000

**AIDS Walk 1997 Beneficiary Information (Continued)**

<b>Beneficiary Organization</b>	<b>Organization's Purpose</b>	<b>Grant Purpose</b>	<b>Grant Amount</b>
12 Ellipse Peninsula AIDS Services 173 South Boulevard San Mateo, CA 95123	Ellipse Peninsula AIDS Services serves people who are HIV positive, their family members, loved ones, and friends through volunteer programs, support groups, financial assistance and food assistance.	Support for operating expenses.	20,000
13 Family Link, The 317 Castro Street San Francisco, CA 94114	The Family Link provides hospitality, transportation, and supportive services to families and friends (caregivers) who come to San Francisco from throughout the country and overseas to visit and take care of people with AIDS and other life-threatening illnesses.	Grant to fund operating expenses.	20,000
14 HIV Prevention Project (SFAF) P.O. Box 429018 San Francisco, CA 94142	HIV Prevention Project provides sterile injection materials and health-related information to injection drug users in San Francisco, in order to decrease the transmission of HIV and improve the overall health of these individuals.	Support for HIV prevention education activities.	151,000
15 Home Care Companions	Home Care Companions enables HIV-infected individuals to receive appropriate and affordable health care in their own homes by training friends, partners, and family members in basic home-care skills.	Grant to fund AIDS Home Care Skills Workshops/East Bay.	10,000
16 Immune Enhancement Project 3450 16 <sup>th</sup> Street San Francisco, CA 94114	Immune Enhancement Program promotes research, information, availability, and treatment accessibility of traditional Chinese medicine for HIV./AIDS to low-income PWA's. IEP uses acupuncture, herbal supplements, massages, and nutritional counseling as part of their treatments to patients in San Francisco.	Support for operating expenses.	15,000
17 La Clinica de La Raza/Fruitvale Health Project, Inc. 1515 Fruitvale Avenue Oakland, CA 94601	La Clinica de La Raza-Fruitvale Health Project assists in providing comprehensive, high-quality, affordable and culturally sensitive primary health care services to people with HIV.	Grant to fund HIV Health Outreach and Prevention Education (HOPE) Project.	25,000
18 Marin AIDS Interfaith Network P.O. Box 2665 San Anselmo, CA 94979	Marin AIDS Interfaith supports persons living with HIV/AIDS, their families, friends and caregivers, using many forms of spiritual practice such as ritual, worship, meditation, prayer, acupuncture, and herbal medicine..	Support for Complementary Therapies (Acupuncture) Program.	5,000
19 Marin AIDS Project 1660 Second Street San Rafael, CA 94901	Marin AIDS Project provides for people with HIV/AIDS in Marin County by obtaining quality HIV/AIDS services, information, education and support.	Grant to fund client services.	5,000
20 Mission Neighborhood Health Center 240 Shotwell Street San Francisco, CA 94110	MNHC provides comprehensive, high-quality, affordable, accessible, family-oriented and culturally sensitive primary health care services to communities of color, primarily the Latino/Hispanic communities.	Support for Client Advocacy Project.	25,000
21 Mobilization Against AIDS 584 Castro Street San Francisco, CA 94114	Mobilization Against AIDS produces annual International Candlelight Memorial March.	Support for annual International Candlelight Memorial March.	94,059
22 Most Holy Redeemer AIDS Support Group 4321 18 <sup>th</sup> Street San Francisco, CA 94114	Most Holy Redeemer AIDS Support Group provides practical and emotional support services to persons with HIV/AIDS and their loved ones, and in-care service for those clients who are too ill to care for themselves.	Grant to fund operating expenses.	15,000
23 National Association of People With AIDS (NAPWA) 1413 K Street, N.W., Suite 700 Washington, DC 20005	NAPWA provides information on educational resources, policy, treatment, and technical assistance for persons with AIDS.	Support for operating expenses associated with NAPWA's public policy initiatives related to harm reduction, HIV testing issues, and health care.	22,500
24 Native American AIDS Project 1540 Market Street San Francisco, CA 94102	Native American AIDS Project provides a wide range of culturally consonant services to Native American populations in the Bay Area to empower them to combat HIV/AIDS.	Grant to fund general operating expenses.	5,000

**AIDS Walk 1997 Beneficiary Information (Continued)**

<b>Beneficiary Organization</b>	<b>Organization's Purpose</b>	<b>Grant Purpose</b>	<b>Grant Amount</b>
25 Needle Exchange Emergency Distribution (NEED) 1442A Walnut Street, Suite 221 Berkeley, CA 94709	Needle Exchange Emergency Distribution supplies safer-use supplies and provides harm reduction education and action for injecting drug users of the East Bay.	Support for Organizational Coordinator/Peer Educator position.	15,000
26 Positive Resource Center (Formerly AIDS Benefits Counselors [ABC]) 47 Castro Street San Francisco, CA 94114	ABC counsels and advocates for people with HIV/AIDS through training and education programs, helping people maintain their independence and quality of life through employment.	Support for Public Benefits Outreach and Employment Placement Program.	25,000
27 Project Inform/San Francisco Project Inform, Inc. 1965 Market Street, Suite 220 San Francisco, CA 94103	San Francisco Project Inform compiles and disseminates information on life-saving strategies of early diagnosis and intervention and provides the means by which to make informed choices about treatment options.	Grant to fund general operating expenses.	30,000
28 Project Open Hand 2720 17 <sup>th</sup> Street San Francisco, CA 94110	Project Open Hand provides meals for people with HIV/AIDS in the Bay Area using a comprehensive nutrition service and provides professional counseling and education.	Support for operating expenses.	15,000
29 San Mateo County AIDS Program 66 Bovet Road, #270 San Mateo, CA 94402	San Mateo County AIDS Program provides comprehensive and community-based public information, prevention, health care, social services, and advocacy.	Support for Community Based Federal Advocacy Project.	15,000
30 SF Black Coalition on AIDS 1042 Divisadero Street San Francisco, CA 94115	SF Black Coalition on AIDS works to stop the spread of HIV disease within the African American community through education, advocacy and empowerment, while ensuring that culturally appropriate quality care and community support is available to African Americans with HIV/AIDS.	Support for Peer networkers program of the 3 <sup>rd</sup> Street Women's Project.	10,000
31 Shanti Project 1540 Market Street San Francisco, CA 94102	Shanti Project works with individuals housed in the Mission and Tenderloin districts who have HIV/AIDS, seeking to support their dignity and self-esteem as they find their own solutions to the challenges of HIV/AIDS.	Support for development and implementation of the Client Information System (CIS) of the HIV Services Partnership. ①	27,500
32 UCSF AIDS Health Project Box 0884 San Francisco, CA 94143-0884	UCSF AIDS Health project provides mental health services to persons with HIV/AIDS and AIDS prevention counseling	Grant to fund development and implementation of the Client Information System (CIS) of the HIV Services Partnership. ①	85,000
33 Vaccine Advocates Committed to Universal Prevention (VACTUP) 1285 Oak Street, #6 San Francisco, CA 94109	VACTUP serves as a catalyst to demand a vaccine, to educate and mobilize individuals and organizations in the Bay Area on HIV vaccine issues, and to promote worldwide access to an HIV vaccine.	Support for operating expenses.	5,000
34 Valley Community Health Center 4361 Railroad Avenue Pleasanton, CA 94566	Valley Community Health Center provides medical and social services for indigent HIV-positive persons who reside in eastern Alameda County in maintaining optimal physical and mental health.	Support for primary care medical services for indigent HIV-positive persons.	20,000
35 Women Organized to Respond to Life-Threatening Diseases 3948 Webster Street Oakland, CA 94609	WORLD provides support, information and inspiration to women with HIV/AIDS and promotes public awareness of women's HIV/AIDS issues.	Support for retreats for HIV positive women.	30,000



**AIDS Walk 1997 Beneficiary Information (Continued)**

<b>Beneficiary Organization</b>	<b>Organization's Purpose</b>	<b>Grant Purpose</b>	<b>Grant Amount</b>
36 Women's AIDS Network 584 Castro Street, #321 San Francisco, CA 94114	Women's AIDS Network advocates and provides for development and improvement of public policies, education, and services for the diverse population of women infected and affected by HIV in San Francisco.	Support for special women's fund.	5,000

<b>Total Amount Distributed to Beneficiaries That Year</b>	<b>\$925,059</b>
<b>% Distributed to Beneficiaries That Year</b>	<b>25.4%</b>
<b>TOTAL AMOUNT RAISED THAT YEAR</b>	<b>\$3,648,906</b>
<b>Event Overhead That Year</b>	<b>\$873,089</b>
<b>% Event Overhead That Year</b>	<b>23.9%</b>
<b>Amount Retained by SFAF That Year</b>	<b>\$1,850,758</b>
<b>% Retained by SFAF That Year</b>	<b>50.7%</b>

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Beneficiary Organization	Organization's Purpose	Grant Purpose	Grant Amount
1 AIDS Community Network 111 37 <sup>th</sup> Street Richmond, CA 94805	ACN provides day center facilities with support services for low income and homeless people with HIV/AIDS and their families.	Grant to fund general operating expenses.	21,000
2 AIDS Community Research Consortium (ACRC) 1048 El Camino Real, Suite B Redwood City, CA 94063-1633	ACRC provides clinical research programs and education about the spread of HIV/AIDS, including outreach to underserved communities.	Support for Living Now, HIV AIDS health maintenance education program.	15,000
3 AIDS Emergency Fund 1540 Market Street, Suite 320 San Francisco, CA 94103	AEF provides emergency financial assistance, covering basic human needs, to men, women, and children living with AIDS or HIV in all ten Bay Area counties.	Grant to fund general operating expenses.	50,000
4 Ark of Refuge 1025 Howard Street San Francisco, CA 94103	Ark of Refuge provides education, advocacy, and coordination for primary care services to high-risk, low-income communities.	Support for case management services initiative extension program.	30,000
5 Asian and Pacific Islander Wellness Center 730 Polk Street, 4 <sup>th</sup> Floor San Francisco, CA 94109	Asian & Pacific Islander (API) Wellness Center provides culturally sensitive HIV/AIDS education, support and prevention programs to Asian and Pacific Islander communities and API's living with HIV/AIDS.	Support for multi-lingual treatment case management for Asians and Pacific Islanders.	22,000
6 Bay Area Young Positive 518 Waller Street San Francisco, CA 94117s	Bay Area Young Positives provides people with AIDS/HIV with the information necessary to navigate complicated systems and advocate for themselves.	Support for peer case management.	20,000
7 Berkeley Community Law Center 3130 Shattuck Avenue Berkeley, CA 94705	Berkeley Community Law Center provides advocacy and legal services to low income persons in the East Bay, in particular to persons with HIV and AIDS.	Support for HIV/AIDS Law Program.	10,000
8 CAEAR Coalition (Cities Advocating Emergency AIDS Relief) 1413 K Street, N.W., Suite 700 Washington, DC 20005	Cities Advocating Emergency AIDS Relief (CAEAR Coalition) provides public policy initiatives for increased federal funding for Ryan White CARE Act.	Support for operating expenses.	15,000
9 Catholic Charities of the Archdiocese of San Francisco 814 Mission Street, Suite 300 San Francisco, CA 94103	Catholic Charities of the Archdiocese of San Francisco provides housing and other services for those persons with AIDS who are unable to sustain themselves.	Grant to fund positive MATCH (Mothers and Their Children with HIV Program).	20,000
10 Center on Juvenile and Criminal Justice 1622 Folsom Street San Francisco, CA 94103	Center on Juvenile and Criminal Justice reduces society's reliance on incarceration as a solution to social problems and promotes safe and effective use of alternatives to incarceration through service provision, advocacy and education.	Support for the Peer Advocate component of the Homeless Release Project.	15,000
11 Continuum HIV Day Services 225 Golden Gate Avenue San Francisco, CA 94102	Continuum HIV Day Services enhances the quality of life for men and women living with HIV by providing professional health, social, spiritual support and programs in a safe community setting.	Grant to fund general operating expenses.	20,000
12 Diablo Valley AIDS Center 2253 Concord Boulevard Concord, CA 94520	Diablo Valley AIDS Center meets the nutritional needs of Contra Costa county's low-income HIV/AIDS-impacted population by providing nutritious food and other related support services.	Support for HIV/AIDS Nutrition Education and Food/Nutritional Supplement.	27,000

**AIDS Walk 1998 Beneficiary Information (Continued)**

<b>Beneficiary Organization</b>	<b>Organization's Purpose</b>	<b>Grant Purpose</b>	<b>Grant Amount</b>
13 Ellipse Peninsula AIDS Services 173 South Boulevard San Mateo, CA 95123	Ellipse Peninsula AIDS Services serves people who are HIV positive, their family members, loved ones, and friends through volunteer programs, support groups, financial assistance and food assistance.	Support for case management/nutrition support program.	20,000
14 Exchange Works 743 Cerrito Street Albany, CA 94706	Exchange Works provides sterile injection materials and health-related information to reduce the spread of HIV infection among intravenous drug users and their partners in Contra Costa County.	Support for HIV prevention education activities.	12,000
15 HIV Education and Prevention Project of Alameda County (HEPPAC)	HEPPAC provides sterile injection materials and health-related information integrated into the spectrum of HIV and harm reduction services offered in Alameda County.	Support for Women's Services Project.	60,000
16 HIV Prevention Project (SFAF) P.O. Box 429018 San Francisco, CA 94142	HIV Prevention Project provides sterile injection materials and health-related information to injection drug users in San Francisco, in order to decrease the transmission of HIV and improve the overall health of these individuals.	Support for operating expenses and for exchange advocacy efforts.	326,000
17 La Clinica de La Raza/Fruitvale Health Project, Inc. 1515 Fruitvale Avenue Oakland, CA 94601	La Clinica de La Raza-Fruitvale Health Project assists in providing comprehensive, high-quality, affordable and culturally sensitive primary health care services to people with HIV.	Grant to fund HIV Health Outreach and Prevention Education (HOPE) Project.	20,000
18 Maitri AIDS Hospice/Maitri Residential Care for People Living With AIDS 401 Duboce Avenue San Francisco, CA 94117	Maitri AIDS Hospice provides comprehensive residential care in a home-like environment for people living with AIDS.	Support for special dietary needs of Maitri residents.	10,000
19 Marin AIDS Project 1660 Second Street San Rafael, CA 94901	Marin AIDS Project provides for people with HIV/AIDS in Marin County by obtaining quality HIV/AIDS services, information, education and support.	Grant to fund general operating expenses.	10,000
20 Mission Neighborhood Health Center 240 Shotwell Street San Francisco, CA 94110	MNHC provides comprehensive, high-quality, affordable, accessible, family-oriented and culturally sensitive primary health care services to communities of color, primarily the Latino/Hispanic communities.	Support for Client Advocacy Project.	22,000
21 Needle Exchange Emergency Distribution (NEED) 1442A Walnut Street, Suite 221 Berkeley, CA 94709	Needle Exchange Emergency Distribution supplies safer-use supplies and provides harm reduction education and action for injecting drug users of the East Bay.	Support for Organizational Coordinator/Peer Educator position.	32,000
22 Needle Exchange Project of Marin (NEPOM) P.O. Box 9604 San Rafael, CA 94912-9604	NEPOM provides sterile injection materials and health-related information that includes prevention, education, and referrals to injection users in Marin County.	Grant to fund general operating expenses.	17,500
23 Positive Resource Center (Formerly AIDS Benefits Counselors [ABC]) 973 Market Street, 6 <sup>th</sup> Floor San Francisco, CA 94103	ABC counsels and advocates for people with HIV/AIDS through training and education programs, helping people maintain their independence and quality of life through employment.	Support for Public Benefits Outreach and Employment Placement Program.	15,000
24 Project Inform/San Francisco Project Inform, Inc. 1965 Market Street, Suite 220 San Francisco, CA 94103	San Francisco Project Inform compiles and disseminates information on life-saving strategies of early diagnosis and intervention and provides the means by which to make informed choices about treatment options.	Grant to fund general operating expenses.	50,000
25 Project Open Hand 2720 17 <sup>th</sup> Street San Francisco, CA 94110	Project Open Hand provides meals for people with HIV/AIDS in the Bay Area using a comprehensive nutrition service and provides professional counseling and education.	Grant to fund general operating expenses.	10,000
26 San Mateo County AIDS Program 66 Bovet Road, #270 San Mateo, CA 94402	San Mateo County AIDS Program provides comprehensive and community-based public information, prevention, health care, social services, and advocacy.	Support for San Mateo County AIDS Program Public Policy project.	5,000

**AIDS Walk 1998 Beneficiary Information (Continued)**

<b>Beneficiary Organization</b>	<b>Organization's Purpose</b>	<b>Grant Purpose</b>	<b>Grant Amount</b>
27 SF Black Coalition on AIDS 1042 Divisadero Street San Francisco, CA 94115	SF Black Coalition on AIDS works to stop the spread of HIV disease within the African American community through education, advocacy and empowerment, while ensuring that culturally appropriate quality care and community support is available to African Americans with HIV/AIDS.	Grant to fund general operating expenses.	35,000
28 Shanti Project 730 Polk Street San Francisco, CA 94109	Shanti Project works with individuals housed in the Mission and Tenderloin districts who have HIV/AIDS, seeking to support their dignity and self-esteem as they find their own solutions to the challenges of HIV/AIDS.	Support for development and implementation of the Client Information System (CIS) of the HIV Services Partnership. ❶	35,000
29 Swords to Plowshares Veterans Rights Organization 1063 Market Street San Francisco, CA 94103	Swords to Plowshares provides programs to address the unmet needs of the veterans community, including counseling, job placement and support for lesbian and gay veterans.	Grant to help veterans with HIV and AIDS: Advocacy Health Care Housing.	5,000
30 UCSF AIDS Health Project Box 0884 San Francisco, CA 94143-0884	UCSF AIDS Health project provides HIV prevention, education and counseling services to 13,000 clients annually, including training health care professionals and educators, risk-reduction strategies for substance abusers, and anonymous and confidential antibody testing.	Grant to fund general operating expenses.	150,000
31 Vaccine Advocates Committed to Universal Prevention (VACTUP)	VACTUP serves as a catalyst to demand a vaccine, to educate and mobilize individuals and organizations in the Bay Area on HIV vaccine issues, and to promote worldwide access to an HIV vaccine.	Grant to fund general operating expenses.	5,000
32 Visiting Nurses and Hospice of San Francisco	Visiting Nurses and Hospice of San Francisco provides home health care and hospice services that covers a broad spectrum of patients and clients in San Francisco and surrounding counties.	Grant for Coming Home Hospice: Compassionate Care for AIDS Patients at the End of Life.	5,000
33 Women Organized to Respond to Life-Threatening Diseases 3948 Webster Street Oakland, CA 94609	WORLD provides support, information and inspiration to women with HIV/AIDS and promotes public awareness of women's HIV/AIDS issues.	Support for retreats for HIV positive women.	40,000

**Total Amount Distributed to Beneficiaries That Year \$1,149,500**  
**% Distributed to Beneficiaries That Year 31.7% %**  
**TOTAL AMOUNT RAISED THAT YEAR \$3,631,599**  
**Event Overhead That Year \$982,953**  
**% Event Overhead That Year 27.1%**  
**Amount Retained by SFAF That Year \$1,499,146**  
**% Retained by SFAF That Year 41.3%**

❶ **Editors Note:** The Client Intake System (CIS) is the Reggie database which the City of San Francisco has already funded with a minimum of \$1.5 million. The City's FY '01-'02 Budget proposes to spend an additional \$500,000 on Reggie, potentially raising its cost to \$2 million. SFAF has awarded an additional \$340,000 to AIDS Walk Beneficiaries since 1996 for Reggie development and implementation, and possibly other SFAF funds on Reggie beyond what the City has spent, pushing the total minimum cost of Reggie to at least \$2.3 million. Regrettably, the system appears incapable of providing demographic analyses and reports to the SF Department of Public Health, to wit: The August 2000 "11-Point Action Plan," and still-in-draft-form "HIV Consensus Report 2001" state that data from the Reggie system is not available. Is it only \$2.3+ million-dollar databases which are incapable of generating *data*?

San Francisco AIDS Foundation  
 Federal Tax ID: 94-2927405  
 1999 Return of Organization Exempt From Income Tax  
 Form 990, Part II, Line 22  
 Tax Period: July 1, 1999 – June 30, 2000  
 Schedule of Grants

## AIDS Walk 1999 Beneficiary Information

Beneficiary Organization	Organization's Purpose	Grant Purpose	Grant Amount
1 AIDS Community Network 111 37 <sup>th</sup> Street Richmond, CA 94805	AIDS Community Network provides a day center with support services for low income and homeless people with HIV/AIDS and their families.	Grant to provide general support and to expand services, including HIV/AIDS self-help educational series designed to empower and motivate clients.	10,000
2 AIDS Community Research Consortium (ACRC) 1048 El Camino Real, Suite B Redwood City, CA 94063	ACRC provides clinical research programs and education about the spread of HIV/AIDS, including outreach to underserved communities.	Grant to support the Living Now and HIV/AIDS health maintenance education project with the goal of improving the quality and length of life through peer education, empowerment, and HIV prevention.	18,000
3 AIDS Emergency Fund 1540 Market Street, Suite 320 San Francisco, CA 94103	AEF provides emergency financial assistance, covering basic human needs to men, women, and children living with AIDS or HIV in all ten Bay Area counties.	Grant to provide general support for AEF's emergency financial assistance for people living with AIDS/HIV.	50,000
4 AIDS Legal Referral Panel of the SF Bay Area (ALRP) 582 Market Street, Suite 912 San Francisco, CA 94102	ALRP provides general support for legal advocacy to help people living with HIV/AIDS secure and maintain affordable housing.	Grant to provide general support for legal advocacy to help people living with AIDS/HIV secure and maintain affordable housing.	15,000
5 AIDS Project of the East Bay 1755 Broadway, 2 <sup>nd</sup> Floor Oakland, CA 94612	AIDS Project East Bay provides street outreach and risk reduction groups for people struggling with substance abuse issues.	Grant to support the Project Hope program of street outreach and risk reduction groups for people struggling with substance abuse.	20,000
6 AIDS Vaccine Advocacy Coalition (AVAC) 1701 K Street, N.W., Suite 600 Washington, DC 20006	AVAC seeks to provide a well-informed, independent, and honest critique of current efforts by the U.S. government, the pharmaceutical and biotechnology industry, and other sectors toward developing an HIV vaccine. AVAC's goal is to speed development of HIV vaccines without taking resources away from basic HIV research, drug development, or other prevention research.	Grant to support a new vaccine advocacy outreach project.	25,000
7 Ark of Refuge 1025 Howard Street San Francisco, CA 94103	The Ark of Refuge provides education, advocacy, and coordination for primary care services to high-risk, low-income communities.	Grant to provide general support for case management and multiple social services.	20,000
8 Asian and Pacific Islander Wellness Center 730 Polk Street, 4 <sup>th</sup> Floor San Francisco, CA 94109	Asian & Pacific Islander (API) Wellness Center provides culturally sensitive HIV/AIDS education, support and prevention programs to Asian and Pacific Islander communities and API's living with HIV/AIDS.	Grant to provide multi-lingual treatment case management for Asians and Pacific Islanders.	25,000
9 CAEAR Coalition (Cities Advocating Emergency AIDS Relief) 1413 K Street, N.W. Washington, DC 20005	CAEAR advocates through public policy initiatives for increased federal funding for the Ryan White CARE Act.	Grant to support the CAEAR Coalition project to secure reauthorization of the Ryan White CARE Act Amendments of 1996. Grant to support general operating expenses. Grant to support general operating expenses.	40,000
10 California AIDS Intervention Training Center 507 Divisadero Street San Francisco, CA 94117	California AIDS Intervention Training Center conducts HIV education and prevention interventions to women and youth in Bayview-Hunters Point area of San Francisco.	Grant to support the Nia project by funding a health educator to conduct HIV education and prevention interventions to women and youth in Bayview-Hunters point area of San Francisco	25,000

**AIDS Walk 1999 Beneficiary Information (Continued)**

<b>Beneficiary Organization</b>	<b>Organization's Purpose</b>	<b>Grant Purpose</b>	<b>Grant Amount</b>
11 California AIDS Prevention and Education Project (CAL-PEP) 510 16 <sup>th</sup> Street, Suite 200 Oakland, CA 94612	California AIDS Prevention and Education Project (CAL-PEP) provides education and harm reduction materials to people at high risk for HIV. CAL-PEP offers street prevention and outreach programs, peer educators and support groups to sex workers and injected drug users in Alameda, Contra Costa and San Francisco counties.	Grant to support general operating expenses.	22,171
12 Catholic Charities of the Archdiocese of San Francisco 814 Mission Street San Francisco, CA 94103	Catholic Charities of the Archdiocese of San Francisco provides housing and other services for those persons with AIDS who are unable to sustain themselves.	Grant to provide services and support to residents of Peter Claver and Leland House Communities.	10,000
13 Center on Juvenile and Criminal Justice 1622 Folsom Street San Francisco, CA 94103	Center on Juvenile and Criminal Justice reduces society's reliance on incarceration as a solution to social problems and promotes safe and effective use of alternatives to incarceration through service provision, advocacy and education.	Grant to support the PWA Peer advocate component of the Homeless Release Program that provides emergency housing and food, along with client advocacy to homeless misdemeanants getting out of San Francisco jail.	5,000
14 Continuum HIV Day Services 225 Golden Gate Avenue San Francisco, CA 94102	Continuum enhances the quality of life for people living with HIV by providing professional health, social, spiritual support and programs in a safe community setting.	Grant to provide general support for the adult day care treatment and drop-in center.	45,000
15 Diablo Valley AIDS Center 2490-G Arnold Industrial Way Concord, CA 94520-2106	Diablo Valley AIDS Center meets the nutritional needs of Contra Costa county's low-income HIV/AIDS-impacted population by providing nutritious food and other related support services.	Grant to provide general support for food and nutrition services.	20,000
16 Dolores Street Community Services 938 Valencia Street San Francisco, CA 94110	Dolores Street Community Services (DSCC) provides free shelter and meals to men, especially recent arrivals from Mexico, Central and South America.	Grant to help upgrade and repair DSCC's Victorian-era cottage and carriage house and renew and update facilities to insure the residents have a safe and healthy environment.	10,000
17 East Bay Community Law Center 3130 Shattuck Avenue Berkeley, CA 94705	East Bay Community Law Center works with low-income people impacted by HIV in providing housing and legal representation.	Grant to provide housing advocacy for low-income people living with disabling HIV/AIDS, and legal representation and case management for issues related to reasonable accommodation, eviction defense and discrimination.	10,000
18 Eden I&R, Inc. 570 B Street Hayward, CA 94541	Eden I&R provides eight regional shelters and hospitals where people can connect with affordable housing and health care.	Grant to support the AIDS Housing and Information Project (AHIP), which includes phone-based services, and on-site visits to 8 regional shelters and hospitals, to help people connect with affordable housing and healthcare.	5,000
19 Ellipse Peninsula AIDS Services 173 South Boulevard San Mateo, CA 94402	Ellipse Peninsula AIDS Services serves people who are HIV positive, their family members, loved ones, and friends through volunteer programs, support groups, financial assistance and food assistance.	Grant to provide general support for multiple social services and case management.	7,000
20 HIV Education and Prevention Project of Alameda County (HEPPAC) P.O. Box 7522 Oakland, CA 94601	Provides needle exchange integrated into the spectrum of HIV and harm reduction services offered in Alameda County.	~	17,500
21 HIV Prevention Project (SFAF) 995 Market Street, Suite 500 San Francisco, CA 94103	HPP provides sterile injection materials and health-related information to injection drug users in San Francisco in order to decrease the transmission of HIV and improve the overall health of individuals.	Grant to provide general support.	310,000
22 Immune Enhancement Project 3450 16 <sup>th</sup> Street San Francisco, CA 94114	Immune Enhancement Program meets the needs of multi-diagnosed/multi-problem individuals with and at risk for HIV.	Grant to provide acupuncture treatment at various, easily accessible locations, to meet the needs of multi-diagnosed/multi-problem individuals with HIV and at risk for HIV.	10,000

**AIDS Walk 1999 Beneficiary Information (Continued)**

<b>Beneficiary Organization</b>	<b>Organization's Purpose</b>	<b>Grant Purpose</b>	<b>Grant Amount</b>
23 La Clinica de La Raza/Fruitvale Health Project 1515 Fruitvale Avenue Oakland, CA 94601	La Clinica de La Raza-Fruitvale Health Project provides comprehensive, high-quality, affordable and culturally sensitive primary health care services to people with HIV.	Grant to support Project Hope which provides street outreach and training workshops to increase knowledge, change beliefs and behaviors, and develop risk reduction skills to reduce HIV/AIDS transmission among at-risk populations in Oakland.	10,000
24 Maitri AIDS Hospice/Maitri Residential Care for People Living With AIDS 401 Duboce Avenue San Francisco, CA 94117	Maitri provides comprehensive residential care in a home-like environment for people living with AIDS.	General support grant for residential care for people living with HIV and AIDS.	10,000
25 Marin AIDS Interfaith Network P.O. Box 2665 San Anselmo, CA 94979	Marin AIDS Interfaith Network works with the Needle Exchange Program of Marin (NEPOM) which provides a comprehensive one-for-one syringe exchange and prevention education program.	Grant to support NEPOM.	15,000
26 Marin AIDS Project 1660 Second Street San Rafael, CA 94901	Marin AIDS Project provides for people with HIV/AIDS in Marin County by obtaining quality services, information, education and support.	Grant to provide general support for the Substance Abuse and Needle Exchange Education (SANE) program which provides risk reduction education to drug users and their sex partners as well as indigent and incarcerated populations.	10,000
27 Meals of Marin 1111 E. Francisco Blvd., Suite B San Rafael, CA 94901	Meals of Marin provides food and nutritional services for people in Marin County.	Grant to provide general support for food and nutrition services.	5,000
28 National Association of People With AIDS (NAPWA) 1413 K Street, N.W., Suite 700 Washington, DC 20005	NAPWA provides information on educational resources, policy, treatment, and technical assistance for persons with AIDS.	Support for operating expenses and FY 01 CARE budget appropriations advocacy.	315,000
29 Needle Exchange Emergency Distribution (NEED) 1442-A Walnut Street, Box 221 Berkeley, CA 94709	N.E.E.D. conducts one-for-one syringe exchange, supplies safer-use supplies and provides harm reduction education for injecting drug users of the East Bay.	Grant to support needle exchange program and stipends of three volunteer staff positions.	18,000
30 New Leaf Services for Our Community 1853 Market Street, Suite 500 San Francisco, CA 94013	New Leaf provides services to HIV substance abuse and mental health clients, including counseling, therapy, HIV prevention and other integrated services.	Grant to provide 50% funding for a bilingual, Spanish, full-time clinician to provide HIV substance abuse and mental health intake, counseling, therapy, HIV prevention, and other integrated services to low-income, multi-diagnosed individuals.	15,000
31 Positive Resource Center (Formerly AIDS Benefits Counselors [ABC]) 973 Market Street, 6 <sup>th</sup> Floor San Francisco, CA 94103	AIDS Benefit Counselors counsel and advocate for people with HIV/AIDS through training and education programs, helping people maintain their independence and quality of life through employment.	Grant to support the Public Benefits Outreach Program that helps low-income people with HIV/AIDS secure financial benefits so they have resources to obtain housing, medical care and food.	15,000
32 Project Inform/San Francisco Project Inform, Inc. 205 13 <sup>th</sup> Street, Suite 2001 San Francisco, CA 94103-2461	San Francisco Project Inform compiles and disseminates information on life-saving strategies of early diagnosis and intervention and provides the means by which to make informed choices about treatment options.	Grant to provide general support.	37,000
33 Project Open Hand 730 Polk Street San Francisco, CA 94109	Project Open Hand provides meals for people with HIV/AIDS in the Bay Area using a comprehensive nutrition service and provides professional counseling and education.	Grant to provide general support for comprehensive nutrition services for people living with symptomatic HIV and AIDS in Alameda County.	5,000
34 Quan Yin Health Arts Center 1748 Market Street, Suite 202 San Francisco, CA 94102	Quan Yin Healing Arts Center provides a holistic approach to people with HIV/AIDS.	Grant to support the Sister Care Program, providing acupuncture and self-care training advocacy for HIV+ women.	10,000
35 Shanti Project 730 Polk Street San Francisco, CA 94109	Shanti provides comprehensive care-giving to enhance the quality of life, improve the well-being and promote the independence of people living with HIV disease.	Grant to support client information system (CIS) software, network architecture and communication system for unified intake/assessment. ❶	32,500

**AIDS Walk 1999 Beneficiary Information (Continued)**

<b>Beneficiary Organization</b>	<b>Organization's Purpose</b>	<b>Grant Purpose</b>	<b>Grant Amount</b>
36 Stop AIDS Project 2128 15 <sup>th</sup> Street San Francisco, CA 94114	Stop AIDS Project brings together gay and bisexual men for one-time free meetings to talk about safer-sex, substance use, living as an HIV-positive or negative person, early treatment, and coping with loss and grief.	Grant to support Street Trade, an outreach program to commercial sex workers, low-income gay and bisexual men, male youth, and substance users in San Francisco's Polk and Tenderloin districts	10,000
37 Swords to Plowshares Veterans Rights Organization 1063 Market Street San Francisco, CA 94103	Swords to Plowshares provides programs to address the unmet needs of the veterans community, including counseling, job placement and support for lesbian and gay veterans.	Grant to support work to secure Veterans Benefits for Veterans with HIV and AIDS by providing legal assistance to veterans with HIV and promoting their access to stable income, housing, and health care.	5,000
38 Tenderloin AIDS Resource Center 187 Golden Gate Avenue San Francisco, CA 94102	Tenderloin AIDS resource Center offers case management, individual, substance abuse, and transgender counseling, advocacy, street-based outreach, and information and referral services for individuals who reside in the Tenderloin District.	Grant to provide general support.	5,000
39 UCSF AIDS Health Project Box 0884 San Francisco, CA 94143-0884	UCSF AIDS Health project provides HIV prevention, education and counseling services to 13,0000 clients annually, including training health care professionals and educators, risk-reduction strategies for substance abusers, and anonymous antibody testing.	Grant to provide general support.	80,000
40 Women Organized to Respond to Life-Threatening Diseases (WORLD) 414 13 <sup>th</sup> Street, Second Floor Oakland, CA 94612	WORLD provides support, information and inspiration to women with HIV/AIDS and promotes public awareness of women's HIV/AIDS issues.	Grant to support retreats for Women with HIV/AIDS that focus on treatment education with an emphasis toward helping women make informed decisions about their treatment regimens as well as provide social support and empowerment.	30,000

**Total Amount Distributed to Beneficiaries That Year** \$1,347,171  
**% Distributed to Beneficiaries That Year** 35.5%  
**TOTAL AMOUNT RAISED THAT YEAR** \$3,793,085  
**Event Overhead That Year** \$1,033,789  
**% Event Overhead That Year** 27.3%  
**Amount Retained by SFAF That Year** \$1,412,125  
**% Retained by SFAF That Year** 37.2%

**1 Editors Note:** The Client Intake System (CIS) is the Reggie database which the City of San Francisco has already funded with a minimum of \$1.5 million. The City's FY '01-'02 Budget proposes to spend an additional \$500,000 on Reggie, potentially raising it's cost to \$2 million. SFAF has awarded an additional \$340,000 to AIDS Walk Beneficiaries since 1996 for Reggie development and implementation, and possibly other SFAF funds on Reggie beyond what the City has spent, pushing the total minimum cost of Reggie to at least \$2.3 million. Regrettably, the system appears incapable of providing demographic analyses and reports to the SF Department of Public Health, to wit: The August 2000 "11-Point Action Plan," and still-in-draft-form "HIV Consensus Report 2001" state that data from the Reggie system is not available. Is it only \$2.3+ million-dollar databases which are incapable of generating *data*?



San Francisco AIDS Foundation  
Federal Tax ID: 94-2927405  
2000 Return of Organization Exempt From Income Tax  
Form 990, Part II, Line 22  
Tax Period: July 1, 2000 – June 30, 2001  
Schedule of Grants

## **AIDS Walk 2000 Beneficiary Information**

While the author *was* able to obtain a listing from SFAF of the dollar amounts of awards made for AIDS Walk 2000 by sneakily having a co-worker call SFAF to request the list be faxed to her, SFAF has not yet released the narrative descriptions to the public listing the beneficiary organizations' purpose and the purpose of the grant awards for AIDS Walk 2000.

This author had to trick SFAF into releasing the awardee information for AIDS Walk 2000, as SFAF tends to stonewall me by delaying for 30- to 90-days before responding to information requests, *if* they respond to me at all (which silence is their preferred mode these days; notably, Lonnie Payne, Chair of SFAF Board of Directors has become wholly uncooperative regarding my requests for information since August 2000).

When the narrative descriptions document for AIDS Walk 2000 becomes available in May 2002, this report will be updated on the Internet.

The Fleeing of AIDS in America:  
San Francisco AIDS Foundation's unfair distribution of AIDS walk funds

Appendix B:

AIDS Walk Annual Detail

**San Francisco AIDS Walk 1996  
Beneficiaries**

Beneficiary Organization	City	State	7/21/96 Amount	% of \$ Distributed to Beneficiaries
1 AIDS Community Network	Richmond	CA	15,000	1.6%
2 AIDS Emergency Fund	SF	CA	15,000	1.6%
3 AIDS Project of Contra Costa/The Center for AIDS Services	Concord	CA	20,000	2.1%
4 AIDS Project of the East Bay	Oakland	CA	25,000	2.7%
5 Asian Health Services	Oakland	CA	25,000	2.7%
6 Bay Area Young Positives	SF	CA	10,000	1.1%
7 CAEAR Coalition (Cities Advocating Emergency AIDS Relief)	Washington	DC	70,000	7.4%
8 Catholic Charities of the East Bay	Oakland	CA	25,000	2.7%
9 Community Action Marin	San Rafael	CA	10,000	1.1%
10 Continuum HIV Day Services	SF	CA	30,000	3.2%
11 Diablo Valley AIDS Center	Concord	CA	20,000	2.1%
12 Dolores Street Community Services	SF	CA	15,000	1.6%
13 Family Link, The	SF	CA	20,000	2.1%
14 Fremont Mission: AIDS	Fremont	CA	15,000	1.6%
15 HIV Prevention Project (SFAF)	SF	CA	100,000	10.6%
16 La Clinica de La Raza/Fruitvale Health Project	Oakland	CA	25,000	2.7%
17 Living Well Project/Asian AIDS Project	SF	CA	20,000	2.1%
18 Mobilization Against AIDS	SF	CA	119,963	12.7%
19 Most Holy Redeemer AIDS Support Group	SF	CA	15,000	1.6%
20 National Task Force on AIDS Prevention	SF	CA	75,000	8.0%
21 Native American AIDS Project	SF	CA	20,000	2.1%
22 Positive Resource (AIDS/HIV Life Center)	SF	CA	10,000	1.1%
23 Positive Resource Center (Formerly AIDS Benefits Counselors [ABC])	SF	CA	10,000	1.1%
24 San Mateo County AIDS Program	San Mateo	CA	20,000	2.1%
25 SF Black Coalition on AIDS	SF	CA	10,000	1.1%
26 Shanti Project	SF	CA	45,000	4.8%
27 Stop AIDS Project	SF	CA	15,000	1.6%
28 UCSF AIDS Health Project	SF	CA	82,500	8.8%
29 Valley Community Health Center	Pleasanton	CA	20,000	2.1%
30 Women Organized to Respond to Life-Threatening Diseases (WORLD)	Oakland	CA	20,000	2.1%
31 Women's AIDS Network	SF	CA	20,000	2.1%
<b>Per SFAF's 1996 Walk Beneficiary List:</b>	<b>Total Amount Distributed to Beneficiaries</b>	<b>1996</b>	<b>\$942,463</b>	<b>26.0%</b>
<b>Verified by CA Attorney General</b>	<b>TOTAL AMOUNT RAISED</b>	<b>1996</b>	<b>\$3,620,722</b>	
	<b>Event Overhead</b>	<b>1996</b>	<b>\$869,710</b>	24.0%
	<b>Amount Retained by SFAF</b>	<b>1996</b>	<b>\$1,808,549</b>	49.9%
				<b>100.0%</b>

**San Francisco AIDS Walk 1996  
Beneficiaries**

<b>Beneficiary Organization</b>	<b>City</b>	<b>State</b>	<b>7/21/96 Amount</b>	<b>% of \$ Distributed to Beneficiaries</b>
<b>SFAF and Affiliate Organization</b>				
Amount Retained by SFAF 1996			1,808,549	
15 HIV Prevention Project (SFAF)	SF	CA	100,000	10.6%
			\$1,908,549	52.7%
<b>Main SFAF Partners and HIV Services Partnerships</b>				
15 HIV Prevention Project (SFAF)	SF	CA	100,000	10.6%
26 Shanti Project	SF	CA	45,000	4.8%
28 UCSF AIDS Health Project	SF	CA	82,500	8.8%
			\$227,500	24.1%
<b>Shipped to Washington, D.C.</b>				
7 CAEAR Coalition (Cities Advocating Emergency AIDS Relief)	Washington	DC	70,000	7.4%
			\$70,000	7.4%
			<b>SFAF Partners + Shipped to Washington</b>	<b>\$297,500</b>
			<b>Distributed to Other Beneficiaries</b>	<b>\$644,963</b>
				<b>31.6%</b>
				<b>68.4%</b>
<b>Needle Exchange</b>				
15 HIV Prevention Project (SFAF)	SF	CA	100,000	10.6%
			\$100,000	10.6%

**San Francisco AIDS Walk 1997  
Beneficiaries**

<b>Beneficiary Organization</b>	<b>City</b>	<b>State</b>	<b>7/20/97 Amount</b>	<b>% of \$ Distributed to Beneficiaries</b>
1 AIDS Alliance	Concord	CA	40,000	4.3%
2 AIDS Emergency Fund	SF	CA	20,000	2.2%
3 Asian and Pacific Islander Wellness Center	SF	CA	25,000	2.7%
4 Berkeley Community Law Center	Berkeley	CA	15,000	1.6%
5 Bridge for Kids, The/Un Puente Para Ninos	SF	CA	5,000	0.5%
6 CAEAR Coalition (Cities Advocating Emergency AIDS Relief)	Washington	DC	25,000	2.7%
7 Catholic Charities of the Archdiocese of SF	SF	CA	25,000	2.7%
8 Community Action Marin	San Rafael	CA	5,000	0.5%
9 Continuum HIV Day Services	SF	CA	35,000	3.8%
10 Diablo Valley AIDS Center	Concord	CA	20,000	2.2%
11 Dolores Street Community Services	SF	CA	15,000	1.6%
12 Ellipse Peninsula AIDS Services	San Mateo	CA	20,000	2.2%
13 Family Link, The	SF	CA	20,000	2.2%
14 HIV Prevention Project (SFAF)	SF	CA	151,000	16.3%
15 Home Care Companions	SF	CA	10,000	1.1%
16 Immune Enhancement Project	SF	CA	15,000	1.6%
17 La Clinica de La Raza/Fruitvale Health Project	Oakland	CA	25,000	2.7%
18 Marin AIDS Interfaith Network	San Anselmo	CA	5,000	0.5%
19 Marin AIDS Project	San Rafael	CA	5,000	0.5%
20 Mission Neighborhood Health Center	SF	CA	25,000	2.7%
21 Mobilization Against AIDS	SF	CA	94,059	10.2%
22 Most Holy Redeemer AIDS Support Group	SF	CA	15,000	1.6%
23 National Association of People With AIDS (NAPWA)	Washington	DC	22,500	2.4%
24 Native American AIDS Project	SF	CA	5,000	0.5%
25 Needle Exchange Emergency Distribution (NEED)	Berkeley	CA	15,000	1.6%
26 Positive Resource Center (Formerly AIDS Benefits Counselors [ABC])	SF	CA	25,000	2.7%
27 Project Inform/San Francisco Project Inform, Inc.	SF	CA	30,000	3.2%
28 Project Open Hand	SF	CA	15,000	1.6%
29 San Mateo County AIDS Program	San Mateo	CA	15,000	1.6%
30 SF Black Coalition on AIDS	SF	CA	10,000	1.1%
31 Shanti Project	SF	CA	27,500	3.0%
32 UCSF AIDS Health Project	SF	CA	85,000	9.2%
33 Vaccine Advocates Committed to Universal Prevention (VACTUP)	SF	CA	5,000	0.5%
34 Valley Community Health Center	Pleasanton	CA	20,000	2.2%
35 Women Organized to Respond to Life-Threatening Diseases (WORLD)	Oakland	CA	30,000	3.2%
36 Women's AIDS Network	SF	CA	5,000	0.5%
<b>Per SFAF's Tax Return:</b>	<b>Total Amount Distributed to Beneficiaries</b>	<b>1997</b>	<b>\$925,059</b>	<b>25.4%</b>
<b>Verified by CA Attorney General</b>	<b>TOTAL AMOUNT RAISED</b>	<b>1997</b>	<b>\$3,648,906</b>	
	<b>Event Overhead</b>	<b>1997</b>	<b>\$873,089</b>	<b>23.9%</b>
	<b>Amount Retained by SFAF</b>	<b>1997</b>	<b>\$1,850,758</b>	<b>50.7%</b>
				<b>100.0%</b>

**San Francisco AIDS Walk 1997  
Beneficiaries**

<b>Beneficiary Organization</b>	<b>City</b>	<b>State</b>	<b>7/20/97 Amount</b>	<b>% of \$ Distributed to Beneficiaries</b>
<b>SFAF and Affiliate Organization</b>				
Amount Retained by SFAF 1997			1,850,758	
14 HIV Prevention Project (SFAF)	SF	CA	151,000	16.3%
			\$2,001,758	54.9%
<b>Main SFAF Partners and HIV Services Partnerships</b>				
14 HIV Prevention Project (SFAF)	SF	CA	151,000	16.3%
27 Project Inform/San Francisco Project Inform, Inc.	SF	CA	30,000	3.2%
31 Shanti Project	SF	CA	27,500	3.0%
32 UCSF AIDS Health Project	SF	CA	85,000	9.2%
			\$293,500	31.7%
<b>Shipped to Washington, D.C.</b>				
6 CAEAR Coalition (Cities Advocating Emergency AIDS Relief)	Washington	DC	25,000	2.7%
23 National Association of People With AIDS (NAPWA)	Washington	DC	22,500	2.4%
			\$47,500	5.1%
	<b>SFAF Partners + Shipped to Washington</b>		<b>\$341,000</b>	<b>36.9%</b>
	<b>Distributed to Other Beneficiaries</b>		<b>\$584,059</b>	<b>63.1%</b>
<b>Needle Exchange</b>				
14 HIV Prevention Project (SFAF)	SF	CA	151,000	16.3%
25 Needle Exchange Emergency Distribution (NEED)	Berkeley	CA	15,000	1.6%
			\$166,000	17.9%

**San Francisco AIDS Walk 1998  
Beneficiaries**

<b>Beneficiary Organization</b>	<b>City</b>	<b>State</b>	<b>7/19/98 Amount</b>	<b>% of \$ Distributed to Beneficiaries</b>
1 AIDS Community Network	Richmond	CA	21,000	1.8%
2 AIDS Community Research Consortium (ACRC)	Redwood City	CA	15,000	1.3%
3 AIDS Emergency Fund	SF	CA	50,000	4.3%
4 Ark of Refuge	SF	CA	30,000	2.6%
5 Asian and Pacific Islander Wellness Center	SF	CA	22,000	1.9%
6 Bay Area Young Positives	SF	CA	20,000	1.7%
7 Berkeley Community Law Center	Berkeley	CA	10,000	0.9%
8 CAEAR Coalition (Cities Advocating Emergency AIDS Relief)	Washington	DC	15,000	1.3%
9 Catholic Charities of the Archdiocese of SF	SF	CA	20,000	1.7%
10 Center on Juvenile and Criminal Justice	SF	CA	15,000	1.3%
11 Continuum HIV Day Services	SF	CA	20,000	1.7%
12 Diablo Valley AIDS Center	Concord	CA	27,000	2.3%
13 Ellipse Peninsula AIDS Services	San Mateo	CA	20,000	1.7%
14 Exchange Works	Albany	CA	12,000	1.0%
15 HIV Education and Prevention Project of Alameda County (HEPPAC)	Oakland	CA	60,000	5.2%
16 HIV Prevention Project (SFAF)	SF	CA	326,000	28.4%
17 La Clinica de La Raza/Fruitvale Health Project	Oakland	CA	20,000	1.7%
18 Maitri AIDS Hospice/Maitri Residential Care for People Living With AIDS	SF	CA	10,000	0.9%
19 Marin AIDS Project	San Rafael	CA	10,000	0.9%
20 Mission Neighborhood Health Center	SF	CA	22,000	1.9%
21 Needle Exchange Emergency Distribution (NEED)	Berkeley	CA	32,000	2.8%
22 Needle Exchange Project of Marin (NEPOM)	San Rafael	CA	17,500	1.5%
23 Positive Resource Center (Formerly AIDS Benefits Counselors [ABC])	SF	CA	15,000	1.3%
24 Project Inform/San Francisco Project Inform, Inc.	SF	CA	50,000	4.3%
25 Project Open Hand	SF	CA	10,000	0.9%
26 San Mateo County AIDS Program	San Mateo	CA	5,000	0.4%
27 SF Black Coalition on AIDS	SF	CA	35,000	3.0%
28 Shanti Project	SF	CA	35,000	3.0%
29 Swords to Plowshares Veterans Rights Organization	SF	CA	5,000	0.4%
30 UCSF AIDS Health Project	SF	CA	150,000	13.0%
31 Vaccine Advocates Committed to Universal Prevention (VACTUP)	SF	CA	5,000	0.4%
32 Visiting Nurses and Hospice of San Francisco	SF	CA	5,000	0.4%
33 Women Organized to Respond to Life-Threatening Diseases (WORLD)	Oakland	CA	40,000	3.5%
<b>Per SFAF's Tax Return:</b>	<b>Total Amount Distributed to Beneficiaries</b>	<b>1998</b>	<b>\$1,149,500</b>	<b>31.7%</b>
<b>Verified by CA Attorney General</b>	<b>TOTAL AMOUNT RAISED</b>	<b>1998</b>	<b>\$3,631,599</b>	
	<b>Event Overhead</b>	<b>1998</b>	<b>\$982,953</b>	<b>27.1%</b>
	<b>Amount Retained by SFAF</b>	<b>1998</b>	<b>\$1,499,146</b>	<b>41.3%</b>
				<b>100.0%</b>

**San Francisco AIDS Walk 1998  
Beneficiaries**

<b>Beneficiary Organization</b>	<b>City</b>	<b>State</b>	<b>7/19/98 Amount</b>	<b>% of \$ Distributed to Beneficiaries</b>
<b>SFAF and Affiliate Organization</b>				
Amount Retained by SFAF 1998			1,499,146	
16 HIV Prevention Project (SFAF)	SF	CA	326,000	28.4%
			\$1,825,146	50.3%
<b>Main SFAF Partners and HIV Services Partnerships</b>				
16 HIV Prevention Project (SFAF)	SF	CA	326,000	28.4%
24 Project Inform/San Francisco Project Inform, Inc.	SF	CA	50,000	4.3%
28 Shanti Project	SF	CA	35,000	3.0%
30 UCSF AIDS Health Project	SF	CA	150,000	13.0%
			\$561,000	48.8%
<b>Shipped to Washington, D.C.</b>				
8 CAEAR Coalition (Cities Advocating Emergency AIDS Relief)	Washington	DC	15,000	1.3%
			\$15,000	1.3%
			<b>\$576,000</b>	<b>50.1%</b>
			<b>\$573,500</b>	<b>49.9%</b>
<b>Needle Exchange</b>				
14 Exchange Works	Albany	CA	12,000	1.0%
15 HIV Education and Prevention Project of Alameda County (HEPPAC)	Oakland	CA	60,000	5.2%
16 HIV Prevention Project (SFAF)	SF	CA	326,000	28.4%
21 Needle Exchange Emergency Distribution (NEED)	Berkeley	CA	32,000	2.8%
22 Needle Exchange Project of Marin (NEPOM)	San Rafael	CA	17,500	1.5%
			\$447,500	38.9%



**San Francisco AIDS Walk 1999  
Beneficiaries**

<b>Beneficiary Organization</b>	<b>City</b>	<b>State</b>	<b>7/18/99 Amount</b>	<b>% of \$ Distributed to Beneficiaries</b>
1 AIDS Community Network	Richmond	CA	10,000	0.7%
2 AIDS Community Research Consortium (ACRC)	Redwood City	CA	18,000	1.3%
3 AIDS Emergency Fund	SF	CA	50,000	3.7%
4 AIDS Legal Referral Panel of the SF Bay Area (ALRP)	SF	CA	15,000	1.1%
5 AIDS Project of the East Bay	Oakland	CA	20,000	1.5%
6 AIDS Vaccine Advocacy Coalition (AVAC)	Washington	DC	25,000	1.9%
7 Ark of Refuge	SF	CA	20,000	1.5%
8 Asian and Pacific Islander Wellness Center	SF	CA	25,000	1.9%
9 CAEAR Coalition (Cities Advocating Emergency AIDS Relief)	Washington	DC	40,000	3.0%
10 California AIDS Intervention Training Center	SF	CA	25,000	1.9%
11 California AIDS Prevention and Education Project (CAL-PEP)	SF	CA	22,171	1.6%
12 Catholic Charities of the Archdiocese of SF	SF	CA	10,000	0.7%
13 Center on Juvenile and Criminal Justice	SF	CA	5,000	0.4%
14 Continuum HIV Day Services	SF	CA	45,000	3.3%
15 Diablo Valley AIDS Center	Concord	CA	20,000	1.5%
16 Dolores Street Community Services	SF	CA	10,000	0.7%
17 East Bay Community Law Center	Berkeley	CA	10,000	0.7%
18 Eden I&R, Inc.	Hayward	CA	5,000	0.4%
19 Ellipse Peninsula AIDS Services	San Mateo	CA	7,000	0.5%
20 HIV Education and Prevention Project of Alameda County (HEPPAC)	Oakland	CA	17,500	1.3%
21 HIV Prevention Project (SFAF)	SF	CA	310,000	23.0%
22 Immune Enhancement Project	SF	CA	10,000	0.7%
23 La Clinica de La Raza/Fruitvale Health Project	Oakland	CA	10,000	0.7%
24 Maitri AIDS Hospice/Maitri Residential Care for People Living With AIDS	SF	CA	10,000	0.7%
25 Marin AIDS Interfaith Network	San Anselmo	CA	15,000	1.1%
26 Marin AIDS Project	San Rafael	CA	10,000	0.7%
27 Meals of Marin	San Rafael	CA	5,000	0.4%
28 National Association of People With AIDS (NAPWA)	Washington	DC	315,000	23.4%
29 Needle Exchange Emergency Distribution (NEED)	Berkeley	CA	18,000	1.3%
30 New Leaf Services for Our Community	SF	CA	15,000	1.1%
31 Positive Resource Center (Formerly AIDS Benefits Counselors [ABC])	SF	CA	15,000	1.1%
32 Project Inform/San Francisco Project Inform, Inc.	SF	CA	37,000	2.7%
33 Project Open Hand	SF	CA	5,000	0.4%
34 Quan Yin Health Arts Center	SF	CA	10,000	0.7%
35 Shanti Project	SF	CA	32,500	2.4%
36 Stop AIDS Project	SF	CA	10,000	0.7%
37 Swords to Plowshares Veterans Rights Organization	SF	CA	5,000	0.4%
38 Tenderloin AIDS Resource Center	SF	CA	5,000	0.4%
39 UCSF AIDS Health Project	SF	CA	80,000	5.9%
40 Women Organized to Respond to Life-Threatening Diseases (WORLD)	Oakland	CA	30,000	2.2%
<b>Per SFAF's Tax Return:</b>	<b>Total Amount Distributed to Beneficiaries</b>	<b>1999</b>	<b>\$1,347,171</b>	<b>35.5%</b>
<b>Verified by CA Attorney General</b>	<b>TOTAL AMOUNT RAISED</b>	<b>1999</b>	<b>\$3,793,085</b>	
	<b>Event Overhead</b>	<b>1999</b>	<b>\$1,033,789</b>	<b>27.3%</b>
	<b>Amount Retained by SFAF</b>	<b>1999</b>	<b>\$1,412,125</b>	<b>37.2%</b>
				<b>100.0%</b>

**San Francisco AIDS Walk 1999  
Beneficiaries**

<b>Beneficiary Organization</b>	<b>City</b>	<b>State</b>	<b>7/18/99 Amount</b>	<b>% of \$ Distributed to Beneficiaries</b>
<b>SFAF and Affiliate Organization</b>				
Amount Retained by SFAF 1999			1,412,125	
21 HIV Prevention Project (SFAF)	SF	CA	310,000	
			\$1,722,125	45.4%
<b>Main SFAF Partners and HIV Services Partnerships</b>				
21 HIV Prevention Project (SFAF)	SF	CA	310,000	23.0%
32 Project Inform/San Francisco Project Inform, Inc.	SF	CA	37,000	2.7%
35 Shanti Project	SF	CA	32,500	2.4%
39 UCSF AIDS Health Project	SF	CA	80,000	5.9%
			\$459,500	34.1%
<b>Shipped to Washington, D.C.</b>				
6 AIDS Vaccine Advocacy Coalition (AVAC)	Washington	DC	25,000	1.9%
9 CAEAR Coalition (Cities Advocating Emergency AIDS Relief)	Washington	DC	40,000	3.0%
28 National Association of People With AIDS (NAPWA)	Washington	DC	315,000	23.4%
			\$380,000	28.2%
	<b>SFAF Partners + Shipped to Washington</b>		<b>\$839,500</b>	<b>62.3%</b>
	<b>Distributed to Other Beneficiaries</b>		<b>\$507,671</b>	<b>37.7%</b>
<b>Substance Abuse</b>				
5 AIDS Project of the East Bay	Oakland	CA	20,000	1.5%
30 New Leaf Services for Our Community	SF	CA	15,000	1.1%
<b>Needle Exchange</b>				
20 HIV Education and Prevention Project of Alameda County (HEPPAC)	Oakland	CA	17,500	1.3%
21 HIV Prevention Project (SFAF)	SF	CA	310,000	23.0%
25 Marin AIDS Interfaith Network	San Anselmo	CA	15,000	1.1%
26 Marin AIDS Project	San Rafael	CA	10,000	0.7%
29 Needle Exchange Emergency Distribution (NEED)	Berkeley	CA	18,000	1.3%
			\$405,500	30.1%

**San Francisco AIDS Walk 2000  
Beneficiaries**

<b>Beneficiary Organization</b>	<b>City</b>	<b>State</b>	<b>7/16/00 Amount</b>	<b>% of \$ Distributed to Beneficiaries</b>
1 AIDS Community Network	Richmond	CA	18,500	1.8%
2 AIDS Community Research Consortium (ACRC)	Redwood City	CA	10,000	1.0%
3 AIDS Emergency Fund	SF	CA	50,000	4.9%
4 AIDS Legal Referral Panel of the SF Bay Area (ALRP)	SF	CA	25,000	2.4%
5 AIDS Prevention Action Network			5,000	0.5%
6 AIDS Project of the East Bay	Oakland	CA	15,000	1.5%
7 Ark of Refuge	SF	CA	15,000	1.5%
8 Asian and Pacific Islander Wellness Center	SF	CA	20,000	2.0%
9 Bay Area Young Positives	SF	CA	20,000	2.0%
10 CAEAR Coalition (Cities Advocating Emergency AIDS Relief)	Washington	DC	20,000	2.0%
11 Continuum HIV Day Services	SF	CA	20,000	2.0%
12 Diablo Valley AIDS Center	Concord	CA	21,000	2.0%
13 East Bay Community Law Center	Berkeley	CA	15,000	1.5%
14 El Concillo of San Mateo County			5,000	0.5%
15 Ellipse Peninsula AIDS Services	San Mateo	CA	10,000	1.0%
16 HIV Education and Prevention Project of Alameda County (HEPPAC)	Oakland	CA	17,500	1.7%
17 HIV Prevention Project (SFAF)	SF	CA	320,000	31.2%
18 Huckleberry Youth Program			7,500	0.7%
19 Lyon-Martin Women 's Health Services	SF	CA	15,000	1.5%
20 Maitri AIDS Hospice/Maitri Residential Care for People Living With AIDS	SF	CA	20,000	2.0%
21 Marin AIDS Project	San Rafael	CA	25,000	2.4%
22 Most Holy Redeemer AIDS Support Group	SF	CA	5,000	0.5%
23 National Association of People With AIDS (NAPWA)	Washington	DC	5,000	0.5%
24 Needle Exchange Emergency Distribution (NEED)	Berkeley	CA	23,000	2.2%
25 New Leaf Services for Our Community	SF	CA	15,000	1.5%
26 Positive Resource Center (Formerly AIDS Benefits Counselors [ABC])	SF	CA	20,000	2.0%
27 Project Inform/San Francisco Project Inform, Inc.	SF	CA	40,000	3.9%
28 Project Open Hand	SF	CA	15,000	1.5%
29 SF Black Coalition on AIDS	SF	CA	15,000	1.5%
30 Shanti Project	SF	CA	32,500	3.2%
31 Stop AIDS Project	SF	CA	20,000	2.0%
32 Swords to Plowshares Veterans Rights Organization	SF	CA	5,000	0.5%
33 Tenderloin AIDS Resource Center	SF	CA	20,000	2.0%
34 Tri-City Health Center	Alameda	CA	5,000	0.5%
35 UCSF AIDS Health Project	SF	CA	90,000	8.8%
36 Women Organized to Respond to Life-Threatening Diseases (WORLD)	Oakland	CA	40,000	3.9%
<b>Per SFAF Fax:</b>	<b>Total Amount Distributed to Beneficiaries</b>	<b>2000</b>	<b>\$1,025,000</b>	<b>26.9%</b>
<b>Verified by CA Attorney General</b>	<b>TOTAL AMOUNT RAISED</b>	<b>2000</b>	<b>\$3,817,042</b>	
	<b>Event Overhead</b>	<b>2000</b>	<b>\$1,195,148</b>	<b>31.3%</b>
	<b>Amount Retained by SFAF</b>	<b>2000</b>	<b>\$1,596,894</b>	<b>41.8%</b>
				<b>100.0%</b>

**San Francisco AIDS Walk 2000  
Beneficiaries**

<b>SFAF and Affiliate Organization</b>					
Amount Retained by SFAF 2000				1,750,000	
17 HIV Prevention Project (SFAF)	SF	CA	320,000		31.2%
				\$2,070,000	54.2%
<b>Main SFAF Partners and HIV Services Partnerships</b>					
17 HIV Prevention Project (SFAF)	SF	CA	320,000		31.2%
27 Project Inform/San Francisco Project Inform, Inc.	SF	CA	40,000		3.9%
30 Shanti Project	SF	CA	32,500		3.2%
35 UCSF AIDS Health Project	SF	CA	90,000		8.8%
				\$482,500	47.1%
<b>Shipped to Washington, D.C.</b>					
10 CAEAR Coalition (Cities Advocating Emergency AIDS Relief)	Washington	DC	20,000		2.0%
23 National Association of People With AIDS (NAPWA)	Washington	DC	5,000		0.5%
				\$25,000	2.4%
<b>SFAF Partners + Shipped to Washington</b>				<b>\$507,500</b>	<b>49.5%</b>
<b>Distributed to Other Beneficiaries</b>				<b>\$517,500</b>	<b>50.5%</b>
<b>Substance Abuse</b>					
6 AIDS Project of the East Bay	Oakland	CA	15,000		1.5%
25 New Leaf Services for Our Community	SF	CA	15,000		1.5%
<b>Needle Exchange</b>					
5 AIDS Prevention Action Network			5,000		0.5%
16 HIV Education and Prevention Project of Alameda County (HEPPAC)	Oakland	CA	17,500		1.7%
17 HIV Prevention Project (SFAF)	SF	CA	320,000		31.2%
21 Marin AIDS Project	San Rafael	CA	25,000		2.4%
24 Needle Exchange Emergency Distribution (NEED)	Berkeley	CA	23,000		2.2%
				\$420,500	41.0%

The Fleeing of AIDS in America:  
San Francisco AIDS Foundation's Unfair Distribution of AIDS Walk Funds

Appendix C:

AIDS Walk Cross-Year Analyses

**San Francisco AIDS Walk Beneficiaries  
Cross-year Detail**

Beneficiary Organization	San Francisco AIDS Walk ...					5-Year Total	% of \$ Distributed to Beneficiaries
	7/21/96 Amount	7/20/97 Amount	7/19/98 Amount	7/18/99 Amount	7/16/00 Amount		
1 AIDS Alliance		40,000				40,000	0.7%
2 AIDS Community Network	15,000		21,000	10,000	18,500	64,500	1.2%
3 AIDS Community Research Consortium (ACRC)			15,000	18,000	10,000	43,000	0.8%
4 AIDS Emergency Fund	15,000	20,000	50,000	50,000	50,000	185,000	3.4%
5 AIDS Legal Referral Panel of the SF Bay Area (ALRP)				15,000	25,000	40,000	0.7%
6 AIDS Project of Contra Costa/ The Center for AIDS Services	20,000					20,000	0.4%
7 AIDS Prevention Action Network					5,000	5,000	0.1%
8 AIDS Project of the East Bay	25,000			20,000	15,000	60,000	1.1%
9 AIDS Vaccine Advocacy Coalition (AVAC)				25,000		25,000	0.5%
10 Ark of Refuge			30,000	20,000	15,000	65,000	1.2%
11 Asian Health Services	25,000					25,000	0.5%
12 Asian and Pacific Islander Wellness Center		25,000	22,000	25,000	20,000	92,000	1.7%
13 Bay Area Young Positives	10,000		20,000		20,000	50,000	0.9%
14 Berkeley Community Law Center		15,000	10,000			25,000	0.5%
15 Bridge for Kids, The/Un Puente Para Ninos		5,000				5,000	0.1%
16 CAEAR Coalition (Cities Advocating Emergency AIDS Relief)	70,000	25,000	15,000	40,000	20,000	170,000	3.2%
17 California AIDS Intervention Training Center				25,000		25,000	0.5%
18 California AIDS Prevention and Education Project (CAL-PEP)				22,171		22,171	0.4%
19 Catholic Charities of the Archdiocese of SF		25,000	20,000	10,000		55,000	1.0%
20 Catholic Charities of the East Bay	25,000					25,000	0.5%
21 Center on Juvenile and Criminal Justice			15,000	5,000		20,000	0.4%
22 Community Action Marin	10,000	5,000				15,000	0.3%
23 Continuum HIV Day Services	30,000	35,000	20,000	45,000	20,000	150,000	2.8%
24 Diablo Valley AIDS Center	20,000	20,000	27,000	20,000	21,000	108,000	2.0%
25 Dolores Street Community Services	15,000	15,000		10,000		40,000	0.7%
26 East Bay Community Law Center				10,000	15,000	25,000	0.5%
27 Eden I&R, Inc.				5,000		5,000	0.1%
28 El Concillo of San Mateo County					5,000	5,000	0.1%
29 Ellipse Peninsula AIDS Services		20,000	20,000	7,000	10,000	57,000	1.1%
30 Exchange Works			12,000			12,000	0.2%
31 Family Link, The	20,000	20,000				40,000	0.7%
32 Fremont Mission: AIDS	15,000					15,000	0.3%
33 HIV Education and Prevention Project of Alameda County (HEPPAC)			60,000	17,500	17,500	95,000	1.8%
34 HIV Prevention Project (SFAP)	100,000	151,000	326,000	310,000	320,000	1,207,000	22.4%
35 Home Care Companions		10,000				10,000	0.2%
36 Huckleberry Youth Program					7,500	7,500	0.1%
37 Immune Enhancement Project		15,000		10,000		25,000	0.5%
38 La Clinica de La Raza/Fruitvale Health Project	25,000	25,000	20,000	10,000		80,000	1.5%
39 Living Well Project/Asian AIDS Project	20,000					20,000	0.4%
40 Lyon-Martin Women 's Health Services					15,000	15,000	0.3%
41 Maitri AIDS Hospice/Maitri Residential Care for People Living With AIDS			10,000	10,000	20,000	40,000	0.7%
42 Marin AIDS Interfaith Network		5,000		15,000		20,000	0.4%
43 Marin AIDS Project		5,000	10,000	10,000	25,000	50,000	0.9%

**San Francisco AIDS Walk Beneficiaries  
Cross-year Detail**

Beneficiary Organization	San Francisco AIDS Walk ...					5-Year Total	% of \$ Distributed to Beneficiaries
	7/21/96 Amount	7/20/97 Amount	7/19/98 Amount	7/18/99 Amount	7/16/00 Amount		
44 Meals of Marin				5,000		5,000	0.1%
45 Mission Neighborhood Health Center		25,000	22,000			47,000	0.9%
46 Mobilization Against AIDS	119,963	94,059				214,022	4.0%
47 Most Holy Redeemer AIDS Support Group	15,000	15,000			5,000	35,000	0.6%
48 National Association of People With AIDS (NAPWA)		22,500		315,000	5,000	342,500	6.4%
49 National Task Force on AIDS Prevention	75,000					75,000	1.4%
50 Native American AIDS Project	20,000	5,000				25,000	0.5%
51 Needle Exchange Emergency Distribution (NEED)		15,000	32,000	18,000	23,000	88,000	1.6%
52 Needle Exchange Project of Marin (NEPOM)			17,500			17,500	0.3%
53 New Leaf Services for Our Community				15,000	15,000	30,000	0.6%
54 Positive Resource (AIDS/HIV Life Center)	10,000					10,000	0.2%
55 Positive Resource Center (Formerly AIDS Benefits Counselors [ABC])	10,000	25,000	15,000	15,000	20,000	85,000	1.6%
56 Project Inform/San Francisco Project Inform, Inc.		30,000	50,000	37,000	40,000	157,000	2.9%
57 Project Open Hand		15,000	10,000	5,000	15,000	45,000	0.8%
58 Quan Yin Health Arts Center				10,000		10,000	0.2%
59 SF Black Coalition on AIDS	10,000	10,000	35,000		15,000	70,000	1.3%
60 San Mateo County AIDS Program	20,000	15,000	5,000			40,000	0.7%
61 Shanti Project	45,000	27,500	35,000	32,500	32,500	172,500	3.2%
62 Stop AIDS Project	15,000			10,000	20,000	45,000	0.8%
63 Swords to Plowshares Veterans Rights Organization			5,000	5,000	5,000	15,000	0.3%
64 Tenderloin AIDS Resource Center				5,000	20,000	25,000	0.5%
65 Tri-City Health Center					5,000	5,000	0.1%
66 UCSF AIDS Health Project	82,500	85,000	150,000	80,000	90,000	487,500	9.0%
67 Vaccine Advocates Committed to Universal Prevention (VACTUP)		5,000	5,000			10,000	0.2%
68 Valley Community Health Center	20,000	20,000				40,000	0.7%
69 Visiting Nurses and Hospice of San Francisco			5,000			5,000	0.1%
70 Women's AIDS Network	20,000	5,000				25,000	0.5%
71 Women Organized to Respond to Life-Threatening Diseases (WORLD)	20,000	30,000	40,000	30,000	40,000	160,000	3.0%
<b>Amount Distributed to Beneficiaries</b>	<b>\$942,463</b>	<b>\$925,059</b>	<b>\$1,149,500</b>	<b>\$1,347,171</b>	<b>\$1,025,000</b>	<b>\$5,389,193</b>	<b>29.1%</b>
% Distributed to Beneficiaries	26.0%	25.4%	31.7%	35.5%	26.9%		
<b>TOTAL AMOUNT RAISED</b>	<b>\$3,620,722</b>	<b>\$3,648,906</b>	<b>\$3,631,599</b>	<b>\$3,793,085</b>	<b>\$3,817,042</b>	<b>\$18,511,354</b>	
<b>Event Overhead</b>	<b>\$869,710</b>	<b>\$873,089</b>	<b>\$982,953</b>	<b>\$1,033,789</b>	<b>\$1,195,148</b>	<b>\$4,954,689</b>	<b>26.8%</b>
% Event Overhead	24.0%	23.9%	27.1%	27.3%	31.3%		
<b>Amount Retained by SFAF</b>	<b>\$1,808,549</b>	<b>\$1,850,758</b>	<b>\$1,499,146</b>	<b>\$1,412,125</b>	<b>\$1,596,894</b>	<b>\$8,167,472</b>	<b>44.1%</b>
% Retained by SFAF	49.9%	50.7%	41.3%	37.2%	41.8%		<b>100.0%</b>
<b>Number of Benefitting Organizations</b>	<b>31</b>	<b>36</b>	<b>33</b>	<b>40</b>	<b>36</b>		

**San Francisco AIDS Walk Beneficiaries  
Cross-Year by Amount Awarded**

Rank	Beneficiary Organization	San Francisco AIDS Walk ...					5-Year Total	% of \$ Distributed to Beneficiaries
		7/21/96 Amount	7/20/97 Amount	7/19/98 Amount	7/18/99 Amount	7/16/00 Amount		
1	HIV Prevention Project (SFAF)	100,000	151,000	326,000	310,000	320,000	1,207,000	22.4%
2	UCSF AIDS Health Project	82,500	85,000	150,000	80,000	90,000	487,500	9.0%
3	National Association of People With AIDS (NAPWA)		22,500		315,000	5,000	342,500	6.4%
4	Mobilization Against AIDS	119,963	94,059				214,022	4.0%
5	AIDS Emergency Fund	15,000	20,000	50,000	50,000	50,000	185,000	3.4%
6	Shanti Project	45,000	27,500	35,000	32,500	32,500	172,500	3.2%
7	CAEAR Coalition (Cities Advocating Emergency AIDS Relief)	70,000	25,000	15,000	40,000	20,000	170,000	3.2%
8	Women Organized to Respond to Life-Threatening Diseases (WORLD)	20,000	30,000	40,000	30,000	40,000	160,000	3.0%
9	Project Inform/San Francisco Project Inform, Inc.		30,000	50,000	37,000	40,000	157,000	2.9%
10	Continuum HIV Day Services	30,000	35,000	20,000	45,000	20,000	150,000	2.8%
11	Diablo Valley AIDS Center	20,000	20,000	27,000	20,000	21,000	108,000	2.0%
12	HIV Education and Prevention Project of Alameda County (HEPPAC)			60,000	17,500	17,500	95,000	1.8%
13	Asian and Pacific Islander Wellness Center		25,000	22,000	25,000	20,000	92,000	1.7%
14	Needle Exchange Emergency Distribution (NEED)		15,000	32,000	18,000	23,000	88,000	1.6%
15	Positive Resource Center (Formerly AIDS Benefits Counselors [ABC])	10,000	25,000	15,000	15,000	20,000	85,000	1.6%
16	La Clinica de La Raza/Fruitvale Health Project	25,000	25,000	20,000	10,000		80,000	1.5%
17	National Task Force on AIDS Prevention	75,000					75,000	1.4%
18	SF Black Coalition on AIDS	10,000	10,000	35,000		15,000	70,000	1.3%
19	Ark of Refuge			30,000	20,000	15,000	65,000	1.2%
20	AIDS Community Network	15,000		21,000	10,000	18,500	64,500	1.2%
21	AIDS Project of the East Bay	25,000			20,000	15,000	60,000	1.1%
22	Ellipse Peninsula AIDS Services		20,000	20,000	7,000	10,000	57,000	1.1%
23	Catholic Charities of the Archdiocese of SF		25,000	20,000	10,000		55,000	1.0%
24	Bay Area Young Positives	10,000		20,000		20,000	50,000	0.9%
25	Marin AIDS Project		5,000	10,000	10,000	25,000	50,000	0.9%
26	Mission Neighborhood Health Center		25,000	22,000			47,000	0.9%
27	Project Open Hand		15,000	10,000	5,000	15,000	45,000	0.8%
28	Stop AIDS Project	15,000			10,000	20,000	45,000	0.8%
29	AIDS Community Research Consortium (ACRC)			15,000	18,000	10,000	43,000	0.8%
30	AIDS Alliance		40,000				40,000	0.7%
31	AIDS Legal Referral Panel of the SF Bay Area (ALRP)				15,000	25,000	40,000	0.7%
32	Dolores Street Community Services	15,000	15,000		10,000		40,000	0.7%
33	Family Link, The	20,000	20,000				40,000	0.7%
34	Maitri AIDS Hospice/Maitri Residential Care for People Living With AIDS			10,000	10,000	20,000	40,000	0.7%
35	San Mateo County AIDS Program	20,000	15,000	5,000			40,000	0.7%
36	Valley Community Health Center	20,000	20,000				40,000	0.7%
37	Most Holy Redeemer AIDS Support Group	15,000	15,000			5,000	35,000	0.6%
38	New Leaf Services for Our Community				15,000	15,000	30,000	0.6%
39	AIDS Vaccine Advocacy Coalition (AVAC)				25,000		25,000	0.5%
40	Asian Health Services	25,000					25,000	0.5%



**San Francisco AIDS Walk Beneficiaries  
Cross-Year by Amount Awarded**

Rank	Beneficiary Organization	San Francisco AIDS Walk ...					5-Year Total	% of \$ Distributed to Beneficiaries
		7/21/96 Amount	7/20/97 Amount	7/19/98 Amount	7/18/99 Amount	7/16/00 Amount		
41	Berkeley Community Law Center		15,000	10,000			25,000	0.5%
42	California AIDS Intervention Training Center				25,000		25,000	0.5%
43	Catholic Charities of the East Bay	25,000					25,000	0.5%
44	East Bay Community Law Center				10,000	15,000	25,000	0.5%
45	Immune Enhancement Project		15,000		10,000		25,000	0.5%
46	Native American AIDS Project	20,000	5,000				25,000	0.5%
47	Tenderloin AIDS Resource Center				5,000	20,000	25,000	0.5%
48	Women's AIDS Network	20,000	5,000				25,000	0.5%
49	California AIDS Prevention and Education Project (CAL-PEP)				22,171		22,171	0.4%
50	AIDS Project of Contra Costa/ The Center for AIDS Services	20,000					20,000	0.4%
51	Center on Juvenile and Criminal Justice			15,000	5,000		20,000	0.4%
52	Living Well Project/Asian AIDS Project	20,000					20,000	0.4%
53	Marin AIDS Interfaith Network		5,000		15,000		20,000	0.4%
54	Needle Exchange Project of Marin (NEPOM)			17,500			17,500	0.3%
55	Community Action Marin	10,000	5,000				15,000	0.3%
56	Freemont Mission: AIDS	15,000					15,000	0.3%
57	Lyon-Martin Women's Health Services					15,000	15,000	0.3%
58	Swords to Plowshares Veterans Rights Organization			5,000	5,000	5,000	15,000	0.3%
59	Exchange Works			12,000			12,000	0.2%
60	Home Care Companions		10,000				10,000	0.2%
61	Positive Resource (AIDS/HIV Life Center)	10,000					10,000	0.2%
62	Quan Yin Health Arts Center				10,000		10,000	0.2%
63	Vaccine Advocates Committed to Universal Prevention (VACTUP)		5,000	5,000			10,000	0.2%
64	Huckleberry Youth Program					7,500	7,500	0.1%
65	AIDS Prevention Action Network					5,000	5,000	0.1%
66	Bridge for Kids, The/Un Puento Para Ninos		5,000				5,000	0.1%
67	Eden I&R, Inc.				5,000		5,000	0.1%
68	El Concillo of San Mateo County					5,000	5,000	0.1%
69	Meals of Marin				5,000		5,000	0.1%
70	Tri-City Health Center					5,000	5,000	0.1%
71	Visiting Nurses and Hospice of San Francisco			5,000			5,000	0.1%
	<b>Amount Distributed to Beneficiaries</b>	<b>\$942,463</b>	<b>\$925,059</b>	<b>\$1,149,500</b>	<b>\$1,347,171</b>	<b>\$1,025,000</b>	<b>\$5,389,193</b>	29.1%
	% Distributed to Beneficiaries	26.0%	25.4%	31.7%	35.5%	26.9%		
	<b>TOTAL AMOUNT RAISED</b>	<b>\$3,620,722</b>	<b>\$3,648,906</b>	<b>\$3,631,599</b>	<b>\$3,793,085</b>	<b>\$3,817,042</b>	<b>\$18,511,354</b>	
	<b>Event Overhead</b>	<b>\$869,710</b>	<b>\$873,089</b>	<b>\$982,953</b>	<b>\$1,033,789</b>	<b>\$1,195,148</b>	<b>\$4,954,689</b>	26.8%
	% Event Overhead	24.0%	23.9%	27.1%	27.3%	31.3%		
	<b>Amount Retained by SFAF</b>	<b>\$1,808,549</b>	<b>\$1,850,758</b>	<b>\$1,499,146</b>	<b>\$1,412,125</b>	<b>\$1,596,894</b>	<b>\$8,167,472</b>	44.1%
	% Retained by SFAF	49.9%	50.7%	41.3%	37.2%	41.8%		<u>100.0%</u>
	<b>Number of Benefitting Organizations</b>	31	36	33	40	36		

**San Francisco AIDS Walk Beneficiaries  
Cross-year Detail By County**

		San Francisco AIDS Walk ...					5-Year Total		
	City	State	7/21/96 Amount	7/20/97 Amount	7/19/98 Amount	7/18/99 Amount	7/16/00 Amount	Amount	% Mix
<b>Non-Needle-Exchange Beneficiaries</b>									
<b>Alameda County</b>									
1	Tri-City Health Center	Alameda	CA					5,000	5,000 0.1%
2	Berkeley Community Law Center	Berkeley	CA		15,000	10,000			25,000 0.5%
3	East Bay Community Law Center	Berkeley	CA				10,000	15,000	25,000 0.5%
4	Freemont Mission: AIDS	Fremont	CA	15,000					15,000 0.3%
5	Eden I&R, Inc.	Hayward	CA				5,000		5,000 0.1%
6	AIDS Project of the East Bay	Oakland	CA	25,000					25,000 0.5%
7	Asian Health Services	Oakland	CA	25,000					25,000 0.5%
8	Catholic Charities of the East Bay	Oakland	CA	25,000					25,000 0.5%
9	La Clinica de La Raza/Fruitvale Health Project	Oakland	CA	25,000	25,000	20,000	10,000		80,000 1.5%
10	Women Organized to Respond to Life-Threatening Diseases (WORLD)	Oakland	CA	20,000	30,000	40,000	30,000	40,000	160,000 3.0%
11	Valley Community Health Center	Pleasanton	CA	20,000	20,000				40,000 0.7%
<b>11</b>	<b>Alameda County</b>			<b>155,000</b> 16.4%	<b>90,000</b> 9.7%	<b>70,000</b> 6.1%	<b>55,000</b> 4.1%	<b>60,000</b> 5.9%	<b>430,000</b> 8.0%
<b>Contra Costa County</b>									
1	AIDS Alliance	Concord	CA		40,000				40,000 0.7%
2	AIDS Project of Contra Costa/ The Center for AIDS Services	Concord	CA	20,000					20,000 0.4%
3	Diablo Valley AIDS Center	Concord	CA	20,000	20,000	27,000	20,000	21,000	108,000 2.0%
4	AIDS Community Network	Richmond	CA	15,000		21,000	10,000	18,500	64,500 1.2%
<b>4</b>	<b>Contra Costa County</b>			<b>55,000</b> 5.8%	<b>60,000</b> 6.5%	<b>48,000</b> 4.2%	<b>30,000</b> 2.2%	<b>39,500</b> 3.9%	<b>232,500</b> 4.3%
<b>Marin County</b>									
1	Marin AIDS Interfaith Network	San Anselmo	CA		5,000				5,000 0.1%
2	Community Action Marin	San Rafael	CA	10,000	5,000				15,000 0.3%
3	Marin AIDS Project	San Rafael	CA		5,000	10,000			15,000 0.3%
4	Meals of Marin	San Rafael	CA				5,000		5,000 0.1%
<b>4</b>	<b>Marin County</b>			<b>10,000</b> 1.1%	<b>15,000</b> 1.6%	<b>10,000</b> 0.9%	<b>5,000</b> 0.4%	<b>0</b> 0.0%	<b>40,000</b> 0.7%
<b>San Mateo County</b>									
1	AIDS Community Research Consortium (ACRC)	Redwood City	CA			15,000	18,000	10,000	43,000 0.8%
2	Ellipse Peninsula AIDS Services	San Mateo	CA		20,000	20,000	7,000	10,000	57,000 1.1%
3	San Mateo County AIDS Program	San Mateo	CA	20,000	15,000	5,000			40,000 0.7%
4	El Concillo of San Mateo County							5,000	5,000 0.1%
<b>4</b>	<b>Marin County</b>			<b>20,000</b> 2.1%	<b>35,000</b> 3.8%	<b>40,000</b> 3.5%	<b>25,000</b> 1.9%	<b>25,000</b> 2.4%	<b>145,000</b> 2.7%
<b>San Francisco County</b>									
1	AIDS Emergency Fund	SF	CA	15,000	20,000	50,000	50,000	50,000	185,000 3.4%
2	AIDS Legal Referral Panel of the SF Bay Area (ALRP)	SF	CA				15,000	25,000	40,000 0.7%
3	Ark of Refuge	SF	CA			30,000	20,000	15,000	65,000 1.2%
4	Asian and Pacific Islander Wellness	SF	CA		25,000	22,000	25,000	20,000	92,000 1.7%
5	Bay Area Young Positives	SF	CA	10,000		20,000		20,000	50,000 0.9%

**San Francisco AIDS Walk Beneficiaries  
Cross-year Detail By County**

		San Francisco AIDS Walk ...					5-Year Total			
	City	State	7/21/96 Amount	7/20/97 Amount	7/19/98 Amount	7/18/99 Amount	7/16/00 Amount	Amount	% Mix	
6	Bridge for Kids, The/Un Puente Para Ninos	SF	CA		5,000			5,000	0.1%	
7	California AIDS Intervention Training Center	SF	CA				25,000	25,000	0.5%	
8	California AIDS Prevention and Education Project (CAL-PEP)	SF	CA				22,171	22,171	0.4%	
9	Catholic Charities of the Archdiocese of SF	SF	CA		25,000	20,000	10,000	55,000	1.0%	
10	Center on Juvenile and Criminal Justice	SF	CA			15,000	5,000	20,000	0.4%	
11	Continuum HIV Day Services	SF	CA	30,000	35,000	20,000	45,000	20,000	150,000	2.8%
12	Dolores Street Community Services	SF	CA	15,000	15,000		10,000		40,000	0.7%
13	Family Link, The	SF	CA	20,000	20,000				40,000	0.7%
14	Home Care Companions	SF	CA		10,000				10,000	0.2%
15	Huckleberry Youth Program	SF	CA					7,500	7,500	0.1%
16	Immune Enhancement Project	SF	CA		15,000		10,000		25,000	0.5%
17	Living Well Project/Asian AIDS Project	SF	CA	20,000					20,000	0.4%
18	Lyon-Martin Women 's Health Services	SF	CA					15,000	15,000	0.3%
19	Maitri AIDS Hospice/Maitri Residential Care for People Living With AIDS	SF	CA			10,000	10,000	20,000	40,000	0.7%
20	Mission Neighborhood Health Center	SF	CA		25,000	22,000			47,000	0.9%
21	Mobilization Against AIDS	SF	CA	119,963	94,059				214,022	4.0%
22	Most Holy Redeemer AIDS Support Group	SF	CA	15,000	15,000			5,000	35,000	0.6%
23	National Task Force on AIDS Prevention	SF	CA	75,000					75,000	1.4%
24	Native American AIDS Project	SF	CA	20,000	5,000				25,000	0.5%
25	Positive Resource (AIDS/HIV Life Center)	SF	CA	10,000					10,000	0.2%
26	Positive Resource Center (Formerly AIDS Benefits Counselors [ABC])	SF	CA	10,000	25,000	15,000	15,000	20,000	85,000	1.6%
27	Project Open Hand	SF	CA		15,000	10,000	5,000	15,000	45,000	0.8%
28	Quan Yin Health Arts Center	SF	CA				10,000		10,000	0.2%
29	SF Black Coalition on AIDS	SF	CA	10,000	10,000	35,000		15,000	70,000	1.3%
30	Stop AIDS Project	SF	CA	15,000			10,000	20,000	45,000	0.8%
31	Swords to Plowshares Veterans Rights Organization	SF	CA			5,000	5,000	5,000	15,000	0.3%
32	Tenderloin AIDS Resource Center	SF	CA				5,000	20,000	25,000	0.5%
33	Vaccine Advocates Committed to Universal Prevention (VACTUP)	SF	CA		5,000	5,000			10,000	0.2%
34	Visiting Nurses and Hospice of San Francisco	SF	CA			5,000			5,000	0.1%
35	Women's AIDS Network	SF	CA	20,000	5,000				25,000	0.5%
<b>35</b>	<b>San Francisco County</b>			<b>404,963</b>	<b>369,059</b>	<b>284,000</b>	<b>297,171</b>	<b>292,500</b>	<b>1,647,693</b>	<b>30.6%</b>
				43.0%	39.9%	24.7%	22.1%	28.5%		
<b>San Francisco AIS Foundation Partners (Less SFAF Affiliate "HIV Prevention Project")</b>										
1	Project Inform/San Francisco Project Inform, Inc.	SF	CA		30,000	50,000	37,000	40,000	157,000	2.9%
2	Shanti Project	SF	CA	45,000	27,500	35,000	32,500	32,500	172,500	3.2%
3	UCSF AIDS Health Project	SF	CA	82,500	85,000	150,000	80,000	90,000	487,500	9.0%
<b>3</b>	<b>San Francisco AIS Foundation Partners</b>			<b>127,500</b>	<b>142,500</b>	<b>235,000</b>	<b>149,500</b>	<b>162,500</b>	<b>817,000</b>	<b>15.2%</b>
				13.5%	15.4%	20.4%	11.1%	15.9%		

**San Francisco AIDS Walk Beneficiaries  
Cross-year Detail By County**

**San Francisco AIDS Walk ...**

	City	State	San Francisco AIDS Walk ...					5-Year Total		
			7/21/96 Amount	7/20/97 Amount	7/19/98 Amount	7/18/99 Amount	7/16/00 Amount	Amount	% Mix	
<b>Washington, DC</b>										
1	AIDS Vaccine Advocacy Coalition (AVAC)	Washington	DC				25,000		25,000	0.5%
2	CAEAR Coalition (Cities Advocating Emergency AIDS Relief)	Washington	DC	70,000	25,000	15,000	40,000	20,000	170,000	3.2%
3	National Association of People With AIDS (NAPWA)	Washington	DC		22,500		315,000	5,000	342,500	6.4%
<b>3</b>	<b>Washington, DC</b>			<b>70,000</b>	<b>47,500</b>	<b>15,000</b>	<b>380,000</b>	<b>25,000</b>	<b>537,500</b>	<b>10.0%</b>
				7.4%	5.1%	1.3%	28.2%	2.4%		

**Needle Exchange and Substance Abuse (Including HIV Prevention Project)**

1	AIDS Project of the East Bay	Oakland	CA				20,000	15,000	35,000	0.6%
2	AIDS Prevention Action Network	Redwood City	CA					5,000	5,000	0.1%
3	Exchange Works	Albany	CA			12,000			12,000	0.2%
4	HIV Education and Prevention Project of Oakland Alameda County (HEPPAC)		CA			60,000	17,500	17,500	95,000	1.8%
5	HIV Prevention Project (SFAF)	SF	CA	100,000	151,000	326,000	310,000	320,000	1,207,000	22.4%
6	Marin AIDS Interfaith Network	San Anselmo	CA				15,000		15,000	0.3%
7	Marin AIDS Project	San Rafael	CA				10,000	25,000	35,000	0.6%
8	Needle Exchange Emergency Distribution (NEED)	Berkeley	CA		15,000	32,000	18,000	23,000	88,000	1.6%
9	Needle Exchange Project of Marin (NEPOM)	San Rafael	CA			17,500			17,500	0.3%
10	New Leaf Services for Our Community	SF	CA				15,000	15,000	30,000	0.6%
	<b>Needle Exchange and Substance Abuse</b>			<b>100,000</b>	<b>166,000</b>	<b>447,500</b>	<b>405,500</b>	<b>420,500</b>	<b>1,539,500</b>	<b>28.6%</b>
				10.6%	17.9%	38.9%	30.1%	41.0%		

**Note:** Three of 10 the Needle Exchange agencies are duplicate agencies listed in other categories; in earlier years, the Grant Purpose was not for needle exchange. Each category uses the appropriate amounts; amounts are not duplicated and total correctly.

**SFAF Partners and Affiliates (Including HIV Prevention Project)**

1	HIV Prevention Project (SFAF)	SF	CA	100,000	151,000	326,000	310,000	320,000	1,207,000	22.4%
2	Project Inform/San Francisco Project Inform, Inc.	SF	CA		30,000	50,000	37,000	40,000	157,000	2.9%
3	Shanti Project	SF	CA	45,000	27,500	35,000	32,500	32,500	172,500	3.2%
4	UCSF AIDS Health Project	SF	CA	82,500	85,000	150,000	80,000	90,000	487,500	9.0%
<b>4</b>	<b>SFAF Partners and Affiliates</b>			<b>227,500</b>	<b>293,500</b>	<b>561,000</b>	<b>459,500</b>	<b>482,500</b>	<b>2,024,000</b>	<b>37.6%</b>
				24.1%	31.7%	48.8%	34.1%	47.1%		

**Vaccine Development**

1	AIDS Vaccine Advocacy Coalition (AVAC)	Washington	DC				25,000		25,000	0.5%
2	Vaccine Advocates Committed to Universal Prevention (VACTUP)	SF	CA		5,000	5,000			10,000	0.2%
	<b>Vaccine Development</b>			<b>0</b>	<b>5,000</b>	<b>5,000</b>	<b>25,000</b>	<b>0</b>	<b>35,000</b>	<b>0.6%</b>
				0.0%	0.5%	0.4%	1.9%	0.0%		

<b>Amount Distributed to Beneficiaries</b>	<b>942,463</b>	<b>925,059</b>	<b>1,149,500</b>	<b>1,347,171</b>	<b>1,025,000</b>	<b>5,389,193</b>
<b>% Distributed to Beneficiaries</b>	<b>26.0%</b>	<b>25.4%</b>	<b>31.7%</b>	<b>35.5%</b>	<b>26.9%</b>	

**San Francisco AIDS Walk Beneficiaries  
Cross-year Detail By County**

		San Francisco AIDS Walk ...					5-Year Total	
City	State	7/21/96 Amount	7/20/97 Amount	7/19/98 Amount	7/18/99 Amount	7/16/00 Amount	Amount	% Mix
<b>TOTAL AMOUNT RAISED</b>		<b>\$3,620,722</b>	<b>\$3,648,906</b>	<b>\$3,631,599</b>	<b>\$3,793,085</b>	<b>\$3,817,042</b>	<b>\$18,511,354</b>	
Event Overhead		\$869,710	\$873,089	\$982,953	\$1,033,789	\$1,195,148	\$4,954,689	
% Event Overhead		24.0%	23.9%	27.1%	27.3%	31.3%		
Amount Retained by SFAF		\$1,808,549	\$1,850,758	\$1,499,146	\$1,412,125	\$1,596,894	\$8,167,472	
% Retained by SFAF		49.9%	50.7%	41.3%	37.2%	41.8%		
Number of Benefitting Organizations		31	36	33	40	36		

The Fleeing of AIDS in America:  
San Francisco AIDS Foundation's unfair distribution of AIDS walk funds

Appendix D:

SFAF Annual Budgets

**San Francisco AIDS Foundation  
Fiscal Year 1999-2000 Budget  
Expense Budget by Functional Purpose**

<b>PROGRAM SERVICES</b>												
<b>HIV Services &amp; Treatment Support</b>												
	<b>Public Policy</b>	<b>Communi- cations</b>	<b>Programs &amp; Contract Management</b>	<b>HIV Services</b>	<b>Housing Programs</b>	<b>Treatment Education Support &amp; Advocacy</b>	<b>Prevention Services</b>	<b>Community Information &amp; Education</b>	<b>TOTAL PROGRAM SERVICES</b>	<b>TOTAL MANAGEMENT &amp; GENERAL</b>	<b>FUNDRAISING</b>	<b>TOTAL EXPENSES</b>
Salaries and Wages	\$510,682	\$242,847	\$280,109	\$1,196,351	\$1,040,617	\$393,956	\$495,222	\$413,612	\$4,573,396	\$361,017	\$672,810	\$5,607,223
Benefits	131,909	61,762	66,868	330,817	303,350	114,942	138,707	113,825	1,262,180	92,298	184,119	1,538,597
Professional Services and Fees	8,976	3,328	1,374	113,010	35,182	24,615	70,345	6,793	263,623	54,229	567,836	885,688
Outreach and Promotion	3,404	38,337	1,809	6,536	1,420	4,053	47,424	38,858	141,841	8,959	14,407	165,207
Event Production				164,970		5,850	30,070		200,890		2,639,520	2,840,410
Postage & Distribution	16,757	3,437	421	21,749	8,424	138,880	3,057	4,635	197,360	3,761	213,834	414,955
Staff and Volunteer Development and Travel	46,710	6,710	8,100	26,747	14,237	21,059	23,657	20,871	168,091	38,098	25,829	232,018
Printing and Materials Production	6,423	5,132	170	11,902	542	14,351	9,787	11,101	59,408	1,483	149,716	210,607
Program Development			792,925	5,784	25,785				824,494			824,494
Housing and Vouchers				5,071	2,582,480				2,587,551			2,587,551
Community Grants	30,000			410,000	95,000		415,000		950,000			950,000
Subcontracted Services				335,661					335,661			335,661
Occupancy	60,084	31,912	62,969	203,569	109,666	35,602	60,758	68,238	632,798	72,336	152,129	857,263
Operations	32,500	13,160	12,632	89,110	57,835	21,690	26,348	71,700	324,975	30,212	68,233	423,420
Depreciation and Amortization	29,017	14,152	13,396	73,403	73,187	30,468	29,918	29,797	293,338	31,805	44,091	369,234
Expenses Subtotal	\$876,462	\$420,777	\$1,240,773	\$2,994,680	\$4,347,725	\$805,466	\$1,350,293	\$779,430	\$12,815,606	\$694,198	\$4,732,524	\$18,242,328
Donated Professional Volunteer Services	20,237	28,703	9,289	59,652	49,849	85,233	22,454	26,134	301,551	47,429	77,192	426,172
Donated Goods	1,796	4,557	682	1,416	1,402	1,132	1,399	31,673	44,057	3,780	2,163	50,000
Donated Volunteer Services	43,270	37,008	392	20,082	6,875	654	\$39,141	298,705	446,127	117,798	32,770	596,695
Donated Subtotal	\$65,303	\$70,268	\$10,363	\$81,150	\$58,126	\$87,019	\$62,994	\$356,512	\$791,735	\$169,007	\$112,125	\$1,072,867
<b>TOTAL</b>	<b>\$941,765</b>	<b>\$491,045</b>	<b>\$1,251,136</b>	<b>\$3,075,830</b>	<b>\$4,405,851</b>	<b>\$892,485</b>	<b>\$1,413,287</b>	<b>\$1,135,942</b>	<b>\$13,607,341</b>	<b>\$863,205</b>	<b>\$4,844,649</b>	<b>\$19,315,195</b>

**San Francisco AIDS Foundation  
Fiscal Year 2000-2001 Budget  
Expense Budget by Functional Purpose**

<b>PROGRAM SERVICES</b>												
<b>HIV Services &amp; Treatment Support</b>												
	<b>Public Policy</b>	<b>Communi- cations</b>	<b>Programs &amp; Contract Management</b>	<b>HIV Services</b>	<b>Housing Programs</b>	<b>Treatment Education Support &amp; Advocacy</b>	<b>Prevention Services</b>	<b>Community Information &amp; Education</b>	<b>TOTAL PROGRAM SERVICES</b>	<b>TOTAL MANAGEMENT &amp; GENERAL</b>	<b>FUNDRAISING</b>	<b>TOTAL EXPENSES</b>
Salaries and Wages	\$617,602	\$330,157	\$306,061	\$1,284,434	\$1,027,811	\$412,045	\$613,148	\$440,220	\$5,031,478	\$401,093	\$685,859	\$6,118,430
Benefits	153,757	73,493	72,033	347,388	291,817	117,072	157,029	116,699	1,329,288	89,011	184,874	1,603,173
Professional Services and Fees	58,602	22,051	1,526	171,468	23,228	34,483	103,071	4,522	418,951	42,932	599,673	1,061,556
Outreach and Promotion	7,535	6,949	2,681	7,170	1,809	5,958	34,846	53,581	120,529	13,914	11,608	146,051
Event Production	29,557			307,551	18,809	8,400	256,068		620,385		2,380,323	3,000,708
Postage & Distribution	15,294	10,240	938	21,648	8,285	116,590	6,967	3,785	183,747	3,383	235,385	422,515
Staff and Volunteer Development and Travel	55,684	8,607	107,216	43,562	21,933	14,869	38,951	23,104	313,926	53,462	21,016	388,404
Printing and Materials Production	10,841	18,151	662	12,556	617	7,205	26,974	15,073	92,079	1,190	173,908	267,177
Program Development			550,239	166	20,167				570,572			570,572
Housing Subsidies and Vouchers				5,071	2,599,801				2,604,872			2,604,872
Community Grants	61,418			437,186	39,084		462,312		1,000,000			1,000,000
Subcontracted Services				342,425					342,425			342,425
Occupancy	69,966	30,102	66,380	238,577	113,050	36,380	74,835	71,236	700,526	74,346	135,607	910,479
Operations	34,061	12,346	12,218	85,345	53,096	18,656	28,856	48,009	292,587	36,103	69,093	397,783
Depreciation and Amortization	22,413	8,964	9,981	50,699	46,305	19,776	22,362	19,874	200,374	20,673	30,734	251,781
Expenses Subtotal	\$1,136,730	\$521,060	\$1,129,935	\$3,355,246	\$4,265,812	\$791,434	\$1,825,419	\$796,103	\$13,821,739	\$736,107	\$4,528,080	\$19,085,926
Donated Professional Volunteer Services	16,778	26,554	6,788	43,000	33,012	78,734	44,431	17,587	266,884	34,618	66,398	367,900
Donated Goods	6,627	5,344	6,004	8,530	2,488	2,679	3,478	96,782	131,932	8,452	9,616	150,000
Donated Volunteer Services	32,375	17,404	7,155	18,448	10,560	3,220	\$39,698	115,141	244,001	103,403	30,210	377,614
Donated Subtotal	\$55,780	\$49,302	\$19,947	\$69,978	\$46,060	\$84,633	\$87,607	\$229,510	\$642,817	\$146,473	\$106,224	\$895,514
<b>TOTAL</b>	<b>\$1,192,510</b>	<b>\$570,362</b>	<b>\$1,149,882</b>	<b>\$3,425,224</b>	<b>\$4,311,872</b>	<b>\$876,067</b>	<b>\$1,913,026</b>	<b>\$1,025,613</b>	<b>\$14,464,556</b>	<b>\$882,580</b>	<b>\$4,634,304</b>	<b>\$19,981,440</b>



**San Francisco AIDS Foundation  
Fiscal Year 2001-2002 Budget  
Expense Budget by Functional Purpose**

<b>PROGRAM SERVICES</b>												
<b>HIV Services &amp; Treatment Support</b>												
	<b>Public Policy</b>	<b>Communi- cations</b>	<b>Programs &amp; Contract Management</b>	<b>HIV Services</b>	<b>Housing Programs</b>	<b>Treatment Education Support &amp; Advocacy</b>	<b>Prevention Services</b>	<b>Community Information &amp; Education</b>	<b>TOTAL PROGRAM SERVICES</b>	<b>TOTAL MANAGEMENT &amp; GENERAL</b>	<b>FUNDRAISING</b>	<b>TOTAL EXPENSES</b>
Salaries and Wages	\$608,178	\$316,231	\$322,065	\$1,276,324	\$932,533	\$424,710	\$616,045	\$447,196	\$4,943,282	\$362,574	\$665,963	\$5,971,819
Benefits	151,642	73,368	74,401	353,485	257,000	124,601	158,861	123,323	1,316,681	122,200	199,799	1,638,680
Professional Services and Fees	23,545	8,012	1,669	195,834	35,821	44,977	282,900	6,913	599,671	54,454	846,298	1,500,423
Outreach and Promotion	11,235	5,198	4,045	27,001	6,121	3,592	136,034	53,089	246,315	14,157	137,604	398,076
Event Production	29,094			231,421	41,731	8,900	382,148		693,294		2,758,827	3,452,121
Postage & Distribution	15,686	8,097	1,445	34,733	8,720	106,676	53,148	3,608	232,113	2,954	353,295	588,362
Staff and Volunteer Development and Travel	63,170	33,956	18,539	68,004	21,059	17,203	412,285	21,201	655,417	47,495	385,202	1,088,114
Printing and Materials Production	18,935	16,872	5,540	42,825	10,441	5,402	100,121	11,738	211,874	1,401	301,121	514,396
Program Development	10		1,940,000	12,743	32,514		4,958		1,990,225		4,775	1,995,000
Housing Subsidies and Vouchers				4,071	2,468,940				2,473,011			2,473,011
Community Grants	82,500		45,000	323,333	118,334		1,425,509		1,994,676			1,994,676
Subcontracted Services				347,944					347,944			347,944
Occupancy	66,200	29,252	123,547	232,279	112,247	34,995	111,367	75,501	785,388	78,919	170,658	1,034,965
Operations	38,281	17,560	33,269	109,279	55,344	21,060	73,354	49,005	397,152	78,024	155,689	630,865
Depreciation and Amortization	15,566	6,772	8,649	38,024	26,762	14,876	17,268	15,424	143,341	16,824	23,127	183,292
Expenses Subtotal	\$1,124,042	\$515,318	\$2,578,169	\$3,297,300	\$4,127,567	\$806,992	\$3,773,998	\$806,998	\$17,030,384	\$779,002	\$6,002,358	\$23,811,744
Donated Professional Volunteer Services	6,538	3,855	14,231	13,502	5,685	3,142	4,480	162,039	213,472	8,752	14,675	236,899
Donated Goods	1,573	928	3,424	3,248	1,368	756	1,078	38,988	51,363	2,106	3,531	57,000
Donated Volunteer Services	14,037	8,277	30,555	28,993	12,205	6,746	\$9,619	347,913	458,345	18,790	31,509	508,644
Donated Subtotal	\$22,148	\$13,060	\$48,210	\$45,743	\$19,258	\$10,644	\$15,177	\$548,940	\$723,180	\$29,648	\$49,715	\$802,543
<b>TOTAL</b>	<b>\$1,146,190</b>	<b>\$528,378</b>	<b>\$2,626,379</b>	<b>\$3,343,043</b>	<b>\$4,146,825</b>	<b>\$817,636</b>	<b>\$3,789,175</b>	<b>\$1,355,938</b>	<b>\$17,753,564</b>	<b>\$808,650</b>	<b>\$6,052,073</b>	<b>\$24,614,287</b>

**San Francisco AIDS Foundation  
Expense Budget by Functional Purpose**

**Cross-Year Budget Comparison: FY 2000–2001 vs. 2001–2002 Budget**

<b>PROGRAM SERVICES</b>												
<b>HIV Services &amp; Treatment Support</b>												
	<b>Public Policy</b>	<b>Communi-cations</b>	<b>Programs &amp; Contract Management</b>	<b>HIV Services</b>	<b>Housing Programs</b>	<b>Treatment Education Support &amp; Advocacy</b>	<b>Prevention Services</b>	<b>Community Information &amp; Education</b>	<b>TOTAL PROGRAM SERVICES</b>	<b>TOTAL MANAGEMENT &amp; GENERAL</b>	<b>FUNDRAISING</b>	<b>TOTAL EXPENSES</b>
Salaries and Wages 01	617,602	330,157	306,061	1,284,434	1,027,811	412,045	613,148	440,220	5,031,478	401,093	685,859	6,118,430
Salaries and Wages 02	608,178	316,231	322,065	1,276,324	932,533	424,710	616,045	447,196	4,943,282	362,574	665,963	5,971,819
Variance	(9,424)	(13,926)	16,004	(8,110)	(95,278)	12,665	2,897	6,976	(88,196)	(38,519)	(19,896)	(146,611)
Benefits 01	153,757	73,493	72,033	347,388	291,817	117,072	157,029	116,699	1,329,288	89,011	184,874	1,603,173
Benefits 02	151,642	73,368	74,401	353,485	257,000	124,601	158,861	123,323	1,316,681	122,200	199,799	1,638,680
Variance	(2,115)	(125)	2,368	6,097	(34,817)	7,529	1,832	6,624	(12,607)	33,189	14,925	35,507
Professional Services and Fees 01	58,602	22,051	1,526	171,468	23,228	34,483	103,071	4,522	418,951	42,932	599,673	1,061,556
Professional Services and Fees 02	23,545	8,012	1,669	195,834	35,821	44,977	282,900	6,913	599,671	54,454	846,298	1,500,423
Variance	(35,057)	(14,039)	143	24,366	12,593	10,494	179,829	2,391	180,720	11,522	246,625	438,867
Outreach and Promotion 01	7,535	6,949	2,681	7,170	1,809	5,958	34,846	53,581	120,529	13,914	11,608	146,051
Outreach and Promotion 02	11,235	5,198	4,045	27,001	6,121	3,592	136,034	53,089	246,315	14,157	137,604	398,076
Variance	3,700	(1,751)	1,364	19,831	4,312	(2,366)	101,188	(492)	125,786	243	125,996	252,025
Event Production 01	29,557			307,551	18,809	8,400	256,068		620,385		2,380,323	3,000,708
Event Production 02	29,094			231,421	41,731	8,900	382,148		693,294		2,758,827	3,452,121
Variance	(463)	0	0	(76,130)	22,922	500	126,080	0	72,909	0	378,504	451,413
Postage & Distribution 01	15,294	10,240	938	21,648	8,285	116,590	6,967	3,785	183,747	3,383	235,385	422,515
Postage & Distribution 02	15,686	8,097	1,445	34,733	8,720	106,676	53,148	3,608	232,113	2,954	353,295	588,362
Variance	392	(2,143)	507	13,085	435	(9,914)	46,181	(177)	48,366	(429)	117,910	165,847
Staff and Volunteer Development and Travel 01	55,684	8,607	107,216	43,562	21,933	14,869	38,951	23,104	313,926	53,462	21,016	388,404
Staff and Volunteer Development and Travel 02	63,170	33,956	18,539	68,004	21,059	17,203	412,285	21,201	655,417	47,495	385,202	1,088,114
Variance	7,486	25,349	(88,677)	24,442	(874)	2,334	373,334	(1,903)	341,491	(5,967)	364,186	699,710
Printing and Materials Production 01	10,841	18,151	662	12,556	617	7,205	26,974	15,073	92,079	1,190	173,908	267,177
Printing and Materials Production 02	18,935	16,872	5,540	42,825	10,441	5,402	100,121	11,738	211,874	1,401	301,121	514,396
Variance	8,094	(1,279)	4,878	30,269	9,824	(1,803)	73,147	(3,335)	119,795	211	127,213	247,219
Program Development 01			550,239	166	20,167				570,572			570,572
Program Development 02	10		1,940,000	12,743	32,514		4,958		1,990,225		4,775	1,995,000
Variance	10	0	1,389,761	12,577	12,347	0	4,958	0	1,419,653	0	4,775	1,424,428
Housing Subsidies and Vouchers 01				5,071	2,599,801				2,604,872			2,604,872
Housing Subsidies and Vouchers 02				4,071	2,468,940				2,473,011			2,473,011
Variance	0	0	0	(1,000)	(130,861)	0	0	0	(131,861)	0	0	(131,861)
Community Grants 01	61,418			437,186	39,084		462,312		1,000,000			1,000,000
Community Grants	82,500		45,000	323,333	118,334		1,425,509		1,994,676			1,994,676
Variance	21,082	0	45,000	(113,853)	79,250	0	963,197	0	994,676	0	0	994,676
Subcontracted Services 01				342,425					342,425			342,425
Subcontracted Services				347,944					347,944			347,944
Variance	0	0	0	5,519	0	0	0	0	5,519	0	0	5,519
Occupancy 01	69,966	30,102	66,380	238,577	113,050	36,380	74,835	71,236	700,526	74,346	135,607	910,479
Occupancy	66,200	29,252	123,547	232,279	112,247	34,995	111,367	75,501	785,388	78,919	170,658	1,034,965
Variance	(3,766)	(850)	57,167	(6,298)	(803)	(1,385)	36,532	4,265	84,862	4,573	35,051	124,486

**San Francisco AIDS Foundation  
Expense Budget by Functional Purpose**

**Cross-Year Budget Comparison: FY 2000–2001 vs. 2001–2002 Budget**

Operations 01	34,061	12,346	12,218	85,345	53,096	18,656	28,856	48,009	292,587	36,103	69,093	397,783
Operations	38,281	17,560	33,269	109,279	55,344	21,060	73,354	49,005	397,152	78,024	155,689	630,865
Variance	4,220	5,214	21,051	23,934	2,248	2,404	44,498	996	104,565	41,921	86,596	233,082

The Fleeing of AIDS in america:  
san francisco AIDS Foundation's unfair distribution of aids walk funds

Appendix E:

Letter to the editor

## Guest Opinion Piece or Letter to the Editor

July 11, 2000

*Various San Francisco Newspapers*  
San Francisco, CA 94102

Over 20,000 people will take to Golden Gate Park Sunday, July 15<sup>th</sup>, to raise money for HIV and AIDS by participating in AIDS Walk 2001 sponsored by the San Francisco AIDS Foundation (SFAF). Each year, 32 or more Bay Area AIDS Service Organizations are listed, ostensibly, as beneficiaries; they lend their good names, in part, to help increase Walk participation. But have you ever wondered where your fundraising dollars go?

Many smaller AIDS organizations depend on fair allocations of the AIDS Walk funds for a significant portion of their budgets. It has become very difficult for smaller organizations to raise money independently because of the larger, highly publicized AIDS Walk. We all — from gay men, to tennis mom's, to grandmother's grieving the loss of grandchildren to AIDS — would like to believe that the money raised goes *directly* towards helping those in need. If that were the case, the California Attorney General would *not* issue a report each year listing fundraising abuses in which very little of the money raised for non-profit agencies actually reaches the beneficiary organizations. So, too, with the AIDS Walk.

For the past three years, fully 27% of the amount of total funds raised goes toward pulling the Walk together, by way of “event overhead expenses”; of the \$3.8 million raised at AIDS Walk 2000, at least \$1,025,000 went to event overhead. Then, SFAF retained 46% (\$1.7 million) for itself, leaving \$1,025,000 or 27% (The Balance) of the \$3.8 million to share with the 36 “beneficiary” organizations.

Of The Balance, SFAF's affiliate non-profit, the HIV Prevention Project, whose main program is needle-exchange for injection drug users, received \$320,000, fully 31.2% of The Balance available for remaining beneficiaries. SFAF also first favors its three partnership organizations (Project Inform, the Shanti Project, and UCSF AIDS Health Project); between the four partners/affiliates, \$482,500 (47.1%) of The Balance was reserved for them. Another 2.4% (\$25,000) was shipped off to two Washington organizations, leaving a scant \$517,500, (50.5%, of The Balance) to be shared by the remaining 30 Bay Area organizations. An additional \$95,500 (9.3%) of The Balance went to five organizations for needle exchange and substance abuse programs, leaving 25 Bay Area organizations vying for \$422,000 (the “Adjusted Balance”). The Adjusted Balance represents a mere 11% of the \$3.8 million raised available to the 25 organizations. Some slice of the pie! Or was SFAF telling these 25: “Let Them Eat Cake”?

I am not opposed to needle exchange *per se*; however, much of the funds earmarked for this goes to “advocacy” (lobbying) and management, rather than to actual needles. As well, 40.5%, or \$415,500 of The Balance shared in 2000 went to needle exchange organizations, despite the fact that as of March 2001, injection drug users account for only 19% of the City's AIDS cases, whereas 76.8% of AIDS cases occur in non-injecting gay or bisexual men, who receive a disproportionate slice of The Balance shared with the community.

As for AIDS Walk 1999, fully 28.2% (\$380K) of The (1999) Balance “shared” with beneficiary organizations was funneled to Washington to influence legislation and lobby Congress, which is a prohibited expense by non-profit organizations.

How SFAF spends the money it keeps is as equally appalling. First, there's the perennial scandal about high salaries: SFAF's Executive Director, Pat Christen, starting July 1<sup>st</sup>, earns darned close to \$250,000 annually. According to SFAF's just-released tax return ending June 2000, and assuming two 6% annual raises, the top five highest-paid employees, effective July 1<sup>st</sup>, are probably being paid a combined \$736,500; these six people consume nearly \$1 million a year in salaries.

Things get much worse in SFAF's accountability of funds: according to SFAF's just-released budget for July '01 to June '02, SFAF is raising this year's fundraising budget by \$1.4 million, increasing its Prevention Services Staff and Volunteer Development and Travel budget by \$373,334, and increasing its Programs and Contracts Management Program Development budget by \$1,389,761 — all at the same time that it is cutting \$165,047 from its Housing Programs, including cutting \$130K in housing vouchers, and cutting \$305K across the three-category HIV Services and Treatment Support budget. Finally, over the past 18 months, SFAF has spent well in excess of \$670,000 on a print media and transit ad campaign.

I have written a report regarding a five-year history of AIDS Walk funds; it will be posted on the Internet before Sunday at [www.accountabilityproject.com](http://www.accountabilityproject.com). Before donating directly to SFAF, I urge you to read this report.

I strongly support participating in raising funds for HIV and AIDS; however, if you want your money to reach *people*, not the SFAF "*machine*," do *not* have your sponsors write checks endorsed to either SFAF or *AIDS Walk SF* (AWSF). Rather, donate *directly* to beneficiary organizations by sending funds you raise to them, not to SFAF. Then write SFAF; tell it how much you raised, who you donated to, and the reasons why you bypassed SFAF as middleman. Finally, write Board Chair Lonnie Payne in care of SFAF and tell him you will continue bypassing SFAF in future years until it becomes *fully* accountable to the public and until it gets a grip on excessive expenses.

Sincerely,

Patrick Monette-Shaw,  
ICO/AARI (Independent Community Observer/AIDS Accountability Research Investigator)