

AIDS Walk, AIDS Marathon, and AIDS Ride  
**Distribution of Funds to Beneficiary Organizations**

Event Producer	Beneficiary	City	Status	Period	Revenue	Expenses	Distribution to Charitable Organization	% Distributed to Beneficiary	
MZA Events	SFAF AIDS Walk (Walkathon)	SF	Rcvd	7/22/90	1,950,920.00	389,671.00	1,561,249.00	80.03%	
MZA Events	SFAF AIDS Walk (Walkathon)	SF	Rcvd	7/21/91	2,209,316.22	502,451.68	1,706,864.54	77.26%	
MZA Events	SFAF AIDS Walk (Walkathon)	SF	Rcvd	7/19/92	2,546,920.20	641,488.72	1,905,431.48	74.81%	
MZA Events	SFAF AIDS Walk (Walkathon)	SF	Rcvd	7/25/93	2,717,116.00	650,363.00	2,066,753.00	76.06%	
MZA Events	SFAF AIDS Walk (Walkathon)	SF	Rcvd	7/17/94	2,896,984.00	701,421.00	2,195,563.00	75.79%	
MZA Events	SFAF AIDS Walk (Walkathon)	SF	Rcvd	7/17/95	3,071,372.00	710,637.00	2,360,735.00	76.86%	
MZA Events	SFAF AIDS Walk (Walkathon)	SF	Rcvd	7/21/96	3,620,722.00	869,710.00	2,751,012.00	75.98%	
MZA Events	SFAF AIDS Walk (Walkathon)	SF	Rcvd	7/20/97	3,648,906.00	873,089.00	2,775,817.00	76.07%	
MZA Events	SFAF AIDS Walk (Walkathon)	SF	Rcvd	7/19/98	3,631,599.00	982,953.00	2,648,646.00	72.93%	
MZA Events	SFAF AIDS Walk (Walkathon)	SF	Rcvd	7/19/99	3,793,085.08	1,033,788.99	2,759,296.09	72.75%	
MZA Events	SFAF AIDS Walk (Walkathon)	SF	Rcvd	7/16/00	3,817,042.01	1,195,148.28	2,621,893.73	68.69%	
MZA Events	SFAF AIDS Walk (Walkathon)	SF	Rcvd	7/15/01	3,629,989.97	1,349,536.94	2,280,453.03	62.82%	
MZA Events	SFAF AIDS Walk (Walkathon)	SF	Rcvd	7/21/02	3,503,221.81	1,333,435.79	2,169,786.02	61.94%	
<b>Subtotal SFAF AIDS Walk</b>					<b>\$41,037,194.29</b>	<b>\$11,233,694.40</b>	<b>\$29,803,499.89</b>	<b>72.63%</b>	
MZA Events	APLA AIDS Walkathon	LA	Rcvd	10/17/99	11/30/99	2,702,000.00	1,002,919.43	1,699,080.57	62.88%
MZA Events	APLA AIDS Walkathon	LA	Missing		2000				
MZA Events	APLA AIDS Walkathon	LA	Rcvd		10/21/01	2,551,491.00	1,116,690.95	1,434,800.05	56.23%
<b>Subtotal APLA AIDS Walkathon</b>					<b>\$5,253,491.00</b>	<b>\$2,119,610.38</b>	<b>\$3,133,880.62</b>	<b>59.65%</b>	
Walk-the-Talk Productions	APLA Marathon Training Program	LA		1/1/99	12/31/99	2,593,907.00	1,151,323.00	1,442,584.00	55.61%
Walk-the-Talk Productions	APLA Marathon Training Program	LA	Missing		2000				
Walk-the-Talk Productions	APLA Marathon Training Program	LA		2/1/01	12/31/01	3,328,681.00	1,490,139.55	1,838,541.45	55.23%
Walk-the-Talk Productions	APLA Marathon Training Program	LA		2/1/01	4/1/02	5,262,785.00	2,088,006.00	3,174,779.00	60.33%
<b>Subtotal APLA Marathon</b>					<b>\$11,185,373.00</b>	<b>\$4,729,468.55</b>	<b>\$6,455,904.45</b>	<b>57.72%</b>	
Walk-the-Talk Productions	SFAF Marathon Training Program	SF	Rcvd	2/1/01	4/1/02	3,820,606.00	1,628,216.00	2,192,390.00	57.38%
Walk-the-Talk Productions	SFAF Marathon Training Program	SF	Rcvd	1/1/02	12/31/02	3,261,288.00	1,555,659.00	1,705,629.00	52.30%
<b>Subtotal SFAF Marathon</b>					<b>\$7,081,894.00</b>	<b>\$3,183,875.00</b>	<b>\$3,898,019.00</b>	<b>55.04%</b>	
<b>Total Raised by Craig Miller (Miller-Zeichik Events a.k.a. MZA Events) and Richard Zeichik (Walk-the-Talk)</b>					<b>\$64,557,952.29</b>	<b>\$21,266,648.33</b>	<b>\$43,291,303.96</b>	<b>67.06%</b>	

**Source:**

Annual Financial Reports, Form CT-2cf  
Signed and submitted by commercial fundraiser and beneficiary/sponsor organizations to  
California Attorney General's Registry of Charitable Trusts

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**Distribution of Funds to Beneficiary Organizations**

Event Producer	Beneficiary	City	Status	Period	Revenue	Expenses	Distribution to Charitable Organization	% Distributed to Beneficiary
Palotta Teamworks	LA Gay/Lesbian Center CA AIDS Ride	LA	Rcvd	5/14/95 5/20/95	3,445,333.00	1,445,101.00	2,000,232.00	58.06%
Palotta Teamworks	LA Gay/Lesbian Center CA AIDS Ride	LA	Missing	6/2/96 6/8/96				
Palotta Teamworks	LA Gay/Lesbian Center CA AIDS Ride	LA	Rcvd	6/1/97 6/7/97	4,508,528.00	1,721,527.00	2,787,001.00	61.82%
Palotta Teamworks	LA Gay/Lesbian Center CA AIDS Ride	LA	Rcvd	5/31/98 6/6/98	5,153,528.00	2,015,113.00	3,138,415.00	60.90%
Palotta Teamworks	LA Gay/Lesbian Center CA AIDS Ride	LA	Rcvd	6/6/99 6/12/99	5,563,085.00	1,958,810.00	3,604,275.00	64.79%
Palotta Teamworks	LA Gay/Lesbian Center CA AIDS Ride	LA	Rcvd	6/4/00 6/10/00	5,361,395.00	2,208,638.00	3,152,757.00	58.80%
	LA Gay/Lesbian Center CA AIDS Ride	LA	Missing	June 2001				
<b>Subtotal LA AIDS Ride</b>					<b>\$24,031,869.00</b>	<b>\$9,349,189.00</b>	<b>\$14,682,680.00</b>	<b>61.10%</b>

Palotta Teamworks	SFAF California AIDS Ride 2	SF	Rcvd	5/14/95 5/20/95	2,263,602.00	1,008,537.00	1,255,065.00	55.45%
Palotta Teamworks	SFAF California AIDS Ride 3	SF	Rcvd	6/2/96 6/8/96	4,138,905.00	1,603,463.00	2,535,442.00	61.26%
Palotta Teamworks	SFAF California AIDS Ride 4	SF	Rcvd	6/1/97 6/7/97	4,934,255.00	1,783,598.00	3,150,657.00	63.85%
Palotta Teamworks	SFAF California AIDS Ride 5	SF	Rcvd	5/31/98 6/6/98	4,689,439.00	1,762,594.00	2,926,845.00	62.41%
Palotta Teamworks	SFAF California AIDS Ride 6	SF	Rcvd	6/6/99 6/12/99	6,043,910.00	1,974,831.00	4,069,079.00	67.33%
Palotta Teamworks	SFAF California AIDS Ride 7	SF	Rcvd	6/4/00 6/10/00	5,938,258.00	2,106,374.00	3,831,884.00	64.53%
Palotta Teamworks	SFAF California AIDS Ride 8	SF	Rcvd	6/3/01 6/9/01	5,979,071.00	2,751,102.00	3,227,969.00	53.99%
<b>Subtotal SFAF AIDS Ride</b>					<b>\$33,987,440.00</b>	<b>\$12,990,499.00</b>	<b>\$20,996,941.00</b>	<b>61.78%</b>

**Total Raised by Dan Palotta (Palotta Teamworks)      \$58,019,309.00      \$22,339,688.00      \$35,679,621.00      61.50%**

**Grand Total Palotta, Miller, and Zeichik      \$122,577,261.29      \$43,606,336.33      \$78,970,924.96      64.43%**

Palotta Teamworks	Avon Products Foundation, Inc.	NYC	Rcvd	11/1/98 10/31/99	8,552,143.84	3,027,021.69	5,525,122.15	64.61%
Share Group Inc.	SFAF Monthly Sustainer Telemarketing	SF	Rcvd	11/1/98 11/1/99	92,953.00	61,678.00	31,275.00	33.65%

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